

## 2017 ANNUAL REPORT

## Mission Statement

AOD Federal Credit Union is a cooperative organized for members to pool their savings, lend them to one another, and own the organization where they save, borrow and obtain related financial services.

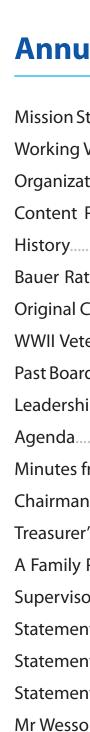
## Working Vision Statement

"Quality Member Service"

## **Organizational Values**

- Progressive
- Commitment to a Quality Staff
- Community Service
- Integrity
- Commitment to Members' Financial Well-Being





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## **Our History**

AOD Federal Credit Union was federally chartered on April 21, 1950, as a financial cooperative to serve its members. The credit union's original charter group consisted of 45 members who were all employed by the Anniston Ordnance Depot. AODFCU's first day of operation was May 4, 1950, in an office located on the Depot property. Since 1950, AOD Federal Credit Union has grown to six offices, located throughout Anniston, Jacksonville, and Oxford, with more than 680 select employer groups and seven ATM locations throughout Calhoun County. For 68 years, the credit union's goal has been to provide its members with sound savings programs, competitive lending and checking products, and a variety of other convenient services tailored to fit the needs of each individual member. AOD Federal Credit Union's 68 years of service and experience has positioned the credit union to become one of the largest and most stable credit unions in the nation.













**Bauer Financial Institution** has given AODFCU its highest 5-star rating, making AODFCU one of the strongest and most stable financial institutions in the country.

## AOD Federal Credit Union Original Charter Members

Foster Oliver Jack P. Butterly T.L. Drummonds Milton E. Harris S.C. Woodard Joseph Burn Rudolph K. Baerwald Donald C. Koehn Edward C. O'Brien, Jr. Edward C. O'Brien, Jr. M.B. Jackson John L. Carpenter John L. Carpenter Lincoln Gundlack Elijah J. Colley Nell M. Flanagan Lewis E. Melton



Clarence W. Gober Billy Malcom Fannie D. Battles Catherine W. Bowling James B. Owen Marvin H. Voges Herbert C. Price Donald Turner Freeman A. Lambert Charles W. Locke Mildred J. Cowan Leon W. Poe D.E. Smith Dudley C. Ward H.M. Bunch E.R. Perry Nellie C. Holmberg Clarence A. Gilmore Grady L. Tew Nobie T. Martin Alanzo O'Harrow James B. Perry Carrie E. Dickie S.S. Penuel Margaret Jamison Ruth L. Cornelius F.J. Krysiak Revy E. Higgins Thomas E. Ball W.W. Owens

## **AODFCU World War II Veteran's Honor Roll**

AODFCU would like to honor the spirit, sacrifice, and commitment of members who served in the U.S. armed forces during World War II. Members were given an opportunity to register themselves or relatives who were AODFCU members prior to the publishing of the Honor Roll. To make a submission for future publishing of the AODFCU Honor Roll, please visit www.aodfcu.com for more details.

Harold Allen U.S. Merchant Marines Oxford, AL 1927 – 2011

Joseph Earl Bailey U.S. Navy Oxford, AL 1923 - present

Joseph S. Blackmon Jr. U.S. Air Corp/Army Anniston, AL 1926 - present

Warren Brady U.S. Army Oxford, AL 1921 - present

**Bill Brock** *U.S. Army* Weaver, AL 1918 - 2010

**Thomas J. Brock** U.S. Navy Piedmont, AL 1922 - 2012

Arnold L. Brooks U.S. Army Anniston, AL 1923 - 1991

Julian T. Clements U.S. Navy Bynum, AL 1919 - 2016

Reginald Climes U.S. Navy Anniston, AL 1922 – present

Ladelle Cochran U.S. Army Anniston, AL 1918-present **Ira F. Collins** *U.S. Navy* Anniston, AL 1926 - present

Arthur DiMattia U.S. Army Pell City, AL 1921-present

**Denford Davis** *U.S. Army* Snead, AL 1921 - 2010

James Bryant Dobbs U.S. Navy Anniston, AL 1926 - present

John Dunn U.S. Army Collinwood, TN 1926 - present

William Herbert Gates U.S. Army Jasper, AL 1921 - present

**Clyde J. Hall** *U.S. Navy* Ohatchee, AL 1925 - 2015

Edward E. Harrison U.S. Army Lincoln, AL 1919 - present

**Billy Hawkins** *U.S. Army* Oxford, AL 1926 - present

Watson E. Haynes U.S. Army Oxford, AL 1927 - 2005 **Glenn D. Hester** *U.S. Navy* Jacksonville, AL 1925 - 2016

Malcoln D. Hicks U.S. Army Eastaboga, AL 1927 - 1983

**Carlton Johnson** U.S. Army Anniston, AL 1924 - 2016

**Charles E. Lindsay** *U.S. Air Force* Oxford, AL 1926 - 2015

Jimmie "Jim" D. Mains U.S. Navy Anniston, AL 1929 - 2015

**Don Mohon** *U.S. Naval Air* Bynum, AL 1927 - 2015

Joseph E. Moore U.S. Navy Oxford, AL 1927 - present

J**ames Dan Munroe** *U.S. Army* Talladega, AL 1925 - 2010

William Nestor U.S. Army Anniston, AL 1922 - 2014

John David Nix U.S. Army Altoona, AL 1917 - 2003 **Robert Lee Plummer** U.S. Navy Anniston, AL 1927 - present

**Verdery Roberson** *U.S. Navy* Huntsville, AL 1927 - present

Archibald K. Schaeffer U.S. Army Anniston, AL 1917 - 1993

**Curtis D. Self** *U.S. Navy* Oxford, AL 1924 - present

Howard Lester Sewell U.S. Marine Corps Clay, AL 1918 - 2015

Louie Sutherlin U.S. Navy Bynum, AL 1924 - present

Frank M. Turner, Sr. U.S. Air Force Anniston, AL 1918 - present

Harold Wergin U.S. Army Oxford, AL 1920 - 2013

**Clyde L. Wesson** *U.S. Navy* Oxford, AL 1928 - present

Lowell B. Wesson U.S. Army Anniston, AL 1917 – 1992

## AOD Federal Credit Union Past Board Chairpersons

Rudolph K. Baerwald..... George Mayne..... Foster F. Oliver..... Woodrow W. Owens..... C. C. Parker..... Jack Butterly..... Troy C. Mintz..... Bernise R. Slay..... Edson W. Laney..... Randall Q. Cassity..... Robert F. Estes..... Bonnie L. McDougal..... Samuel E. Brown..... Evelyn J. Brooks..... Harold M. Mooneyham..... Wallace E. Self. Chester Webb..... Gordon "Doc" Williamson..... Robert E. Nicholson..... Clyde L. Wesson..... Bobby J. Israel..... James Dan Munroe..... Gordon "Doc" Williamson..... Clyde L. Wesson..... Gordon "Doc" Williamson..... Jimmy E. Webb..... George Moore, Jr. Clyde L. Wesson..... Gordon "Doc" Williamson.....



	5/1950 - 7/1950
	7/1950-1/1951
	1/1951 - 1/1953
	1/1954 - 1/1955
	1/1966 - 1/1968
	1/1969 - 1/1973
	1/1975 - 1/1977
••••••	1/1977 - 1/1979
	1/1979 - 1/1980
	1/1980 - 1/1982
	1/1982 - 1/1983
	1/1983-1/1984
	1/1984 - 2/1991
	2/1991 - 2/1992
	2/1992 - 3/1994
	3/1994 - 3/1995
	3/1995 - 4/1997
	4/1997 - 3/1998
	3/1998 - 4/2000
	4/2000 - 3/2002
	2/2004 - 2/2008
••••••	2/2008 - present





## **Leadership Team**

**Board of Directors** 



Gordon "Doc" Williamson Chairman



Clyde L. Wesson Vice Chairman



Gloria "Jean" Newton Secretary



**Bobby J. Israel** Treasurer



James L. Daugherty Board Director



Jimmy E. Webb Board Director



**Ronald E. Self** Board Member



Thomas A. Smith Vice Chairman



Rikki Graben

Gloria "Jean" Newton Interim Chair Secretary/Recording Officer



Virginia Bowen Chief Executive Officer

# Senior Management



**Robert Guice** Chief Operations Officer Chief Information Officer

## Agenda

68th Annual Meeting Agenda February 27, 2018

- Call to order
- Ascertainment that a quorum is present
- National Anthem

Alice Martin, Calhoun County Judge of Probate

- Invocation & Pledge of Allegiance Craig Young, AODFCU Employee
- Annual Meeting Video 'Rely On Your Financial Family'
- Reading and approval or correction of the minutes of the last meeting
- Report of the Directors Gordon "Doc" Williamson, Chairman
- Report of the Treasurer

## • Report of the Supervisory Committee

- Jean Newton, Interim Chair/Secretary/Recording Officer
- Unfinished Business
- New Business
- Special Recognition of Employees and Volunteers
- Adjournment
- Awarding of Door Prizes

**David Mooney** Chief Financial Officer

David Mooney, CFO presenting report for Bobby Israel, Treasurer



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## **Minutes**

AOD FEDERAL CREDIT UNION P.O. BOX 608 **BYNUM, AL 36253** 

#### MINUTES OF THE 67TH ANNUAL MEETING #4-2017

- 1. Date, Time, Place and Attendance:
  - February 28, 2017, 6:00 p.m. • Date and Time:
  - Place:
  - Attendance:
- Oxford Civic Center **Board Members Present:** Gordon L. "Doc" Williamson, Chairman Clyde Wesson, Vice-Chairman Jim Webb, Treasurer Gloria Jean Newton, Secretary James Daugherty, Director Bobby Israel, Director Ronald Self, Director Charlene Stallings, Supervisory Committee Chairperson Tom Smith, Supervisory Vice-Chairman Virginia Bowen, CEO David Mooney, CFO Rikki Graben, COO Alison Turner, Board Recorder AODFCU Staff Many AODFCU Members and guest
- 2. Board of Directors Chairman Gordon "Doc" Williamson welcomed the members on behalf of the Board of Directors and Senior Management and Staff to the AODFCU's 67th Annual Meeting. Mr. Williamson asked everyone to turn to page 7 of the Annual Meeting Booklets and said this will be the agenda for tonight.
- 3. Mr. Williamson called the meeting to order. Mrs. Newton certified that a quorum was present.
- 4. Mr. Williamson said the 32,000 members do not receive a copy of our Annual Report. Only those of you who are present tonight will receive a copy. There were a few extra copies made to be dispersed among the branches. Mr. Williamson said he will be navigating you all through the 2 reports and if you do not want to take the report home please leave in your seat and they will be taken to one of the branches.
- 5. Mr. Williamson asked everyone to join with him in welcoming Calhoun County Judge of Probate, Mrs. Alice Martin who performed the National Anthem. Mr. Williamson thanked Judge Martin and presented her with a token of appreciation.
- 6. Mr. Williamson asked Board member, Mr. Larry Daugherty, to come forward and give the Invocation. After the invocation Mr. Daugherty asked everyone to stand and led in the Pledge of Allegiance.
- 7. Mr. Williamson introduced a special AOD Federal Credit Union video presentation entitled "Members Matter".

- to elaborate on a couple of things.
- lence in the Financial Business. We are real proud of that.
- diverse group of companies that are dealing with AOD.
- liamson said the participating dealers are listed.
- listed here either thru monetary or volunteering their time.

8. Mr. Williamson said on page 8 – 14 of your book is the minutes of the 66th Annual Meeting and asked for a suspension of the reading of the minutes and ask for approval of the minutes as written. Mr. Israel made the motion and Mr. Daugherty seconded the motion to approve the minutes. The motion carries unanimously.

9. Chairman's Report - Mr. Williamson said pages 15 – 16 is the Chairman's report. Mr. Williamson said he will not go through the report because the vast majority of the information was in the video you just saw but he did want

• For the Sixth consecutive year in a row AODFCU received the Anniston Star's Reader's Choice Award for Excel-

• Mr. Williamson said the Board of Directors and the Management are so appreciative of the 570 Select Employee Groups (SEGs) who businesses in Calhoun County who are members or potential members of AOD Federal Credit Union. Mr. Williamson asked everyone to turn to page 26 - 28 and said of the 32,000 + members that we have come from the 570 SEGs, listed on those three pages are some examples of businesses that are in partnership with the AOD Federal Credit Union. Alabama's ABC 33/40, the Anniston Army Depot Contract and Civilian Employees, City of Anniston, Office, the City of Jacksonville, City of Lineville, City of Oxford, City of Weaver, Jacksonville State University which has 800 Employees, McClellan Medical Mall, Rainbow Omega, Stringfellow Hospital, Walmart of Anniston, Jacksonville, & Oxford. Those are just part of the 570 SEGs. There are quite a

• Mr. Williamson asked everyone to look at page 29, the Products and Services that are offered by AODFCU and asked them to scan the list to see if there is a product(s) or service(s) that you may be interested in.

• Mr. Williamson said on page 31, there is a program called Ready to Roll that offers on the lot financing. Mr. Wil-

• Mr. Williamson said it was mentioned and he wanted to mention again, if you will turn to page 30, talking about the organizations that received contributions in 2016. AODFCU has a strong commitment for the military and greatly appreciates the dedication of all the military personnel. AODFCU is truly committed to making a difference in people's lives. The AOD employees volunteered a lot of time during this past year to these organizations

10. Supervisory Committee Report - Mr. Williamson said he was changing the agenda just a bit and at this time we will have the report of the Supervisory Committee. Mr. Williamson welcomes the Chairperson of the Supervisory Committee Mrs. Charlene Stallings to come up. Mrs. Stallings said the Supervisory Committee is made up of volunteers that give their time to help the credit union to achieve its success. Mrs. Stallings said she would like to express her appreciation to the other Committee Members for the support during 2016. Mrs. Stallings list Mr. Tom Smith Vice- Chairman and Mrs. Jean Newton Secretary/Recording Officer. Mrs. Stallings said this past year has been a year of changes and learning. The Supervisory Committee's responsibility is to serve the Credit Union Members by insuring that Credit Union's operations are effective and protecting Credit Union assets, certifying records are accurately and properly reported, and for guaranteeing that internal controls are in the place to protect the assets of the credit union and its members. Mrs. Stallings said that 2016 audit was performed by Kemp & Associates. The audit validated that the financial statements presented the true and accurate financial conditions of your Credit Union. Mrs. Stallings said that in addition to the annual external audit, Mauldin/Jenkins conducted various internal reviews and audits. Mrs. Stallings said thank you to Board of Directors, Employees and Members. Mr. Williamson said thank you to Mrs. Stallings for her services and presented her with a plaque.

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- 11. Treasurer Report Mr. Williamson introduced Bobby Israel, Treasurer to present the Treasurer's report. Mr. Israel said that AOD made \$1.5MM and gave a bonus dividend back in January 2017. Mr. Israel said that in 2015 he and Clyde Wesson came up with a credit card idea that would be beneficial for the members. During 2016 the debit card transactions exceeded \$17.8 million which equated to approximately \$370,000,000 in sales volume. That is the highest in AOD Federal Credit Union history. Mr. Israel said that Members will now receive 2% back on gas and restaurants now instead of 1% back. Mr. Israel said that there will be a new referral fee of between \$25-\$100 on loans. Mr. Israel said the 1.99% balance transfer will be good on the credit cards until April 15, 2017. Mr. Israel said he would like to thank everyone for coming.
- 12. Unfinished Business Mr. Williamson said there was none.
- 13. New Business Mr. Williamson said there was one item and that is the 2017 election results. Mr. Williamson said he would like to thank the nominating committee. Mr. Williamson said that Mr. Larry Daugherty and Mr. Ronald Self ran unopposed.
- 14. Special Recognition Mr. Williamson said that he would like for everyone to turn to page 4 to view a list of the AOD members who served during WWII. You'll all recognize some of these names and some are in the audience tonight. Mr. Williamson mentioned several names - Clyde Wesson current Board Member and past Chairman. Below his name is his brother Lowell. Former chairman of the Board, Ed Self's brother is listed, Curtis Self. Former Chairman James Dan Munroe. And tonight Mr. Ed Harrison, from Lincoln, AL, is here. There are quite a few names here and the reason we wanted to bring your attention to this is we would like you to submit names of member's who served for future publications of the AODFCU Honor Roll. Mr. Williamson said not only do we recognize and appreciated these Veterans; we appreciate all service men and women in uniform, veterans and active duty.
- Mr. Williamson introduced Mr. Clyde Wesson to talk about the Honor Flight Project. Mr. Wesson asked all military men and women, active duty and veterans to stand so we could recognize them. All applauded. Mr. Wesson said the Calhoun County Flight has organized to send 99 Veterans to Washington D.C. to see the Veteran Memorial. Mr. Wesson said that it would be a one-day trip to visit the World War II, Vietnam, Korean and War Memorial. Mr. Wesson said that the Calhoun County Flight will be partnering with Roswell Ga to go April 11, 2017.
- The fifteen Scholarships that was awarded for \$1,000 each and the \$2,000 college scholarship that was awarded in honor of Board Member Kenneth Reid. Mr. Williamson said he wanted to talk about the 2016 Scholarship winners of last year. The winners were: Taylor Calhoun - Ohatchee High School, Sara Connell - Oxford High School, Kady Curvin - Alexandria High School, Lila Donaldson - Oxford High School, Anna Elam - Jacksonville High School, Ashley Jenay James - Gadsden City High School, Christopher Jarman - Oxford High School, Ashley Lewis - White Plains High School, Bailey Matthews - Oxford High School, Reagan Elizabeth Payne - Oxford High School, Lauren Reaves - Alexandria High School, Joshua Taylor Shaddix - Alexandria High School, Madison Stephens - Faith Christian School, Jacob Talley - Lincoln High School, Luke Thomas - Oxford High School, and the winner of the Ken Reid Scholarship was Gavin Reid of Gadsden City High School.
- Mr. Williamson said for this year's scholarships, the applications have been received. They will be evaluated and there will be a Scholarship Awards Dinner in April. We moved the process up earlier to accommodate the schools and the recipients because we want those recipients to be recognized at the rewards day at their respective schools. In the past they have been getting their acknowledgment later and didn't get the acknowledgment at their school.

- on how to make the Credit Union better.
- applauded.
- Maxwell for all of her hard work for AOD.
- CFO will be handling the door prizes with the assistance of Audrey Maxwell.

15. Mr. Williamson said at this time he wanted to recognize those who made the most contributions success to the AOD Federal Credit Union in 2016. That is all the members and he asked all the members to stand. Everyone applauded. Mr. Williamson said without you there would not be a credit union. This is your credit union. Next Mr. Williamson recognized the members of the Board of Directors and asked them to stand as he called their name: Clyde Wesson - Vice Chairman, Jean Newton - Secretary and Supervisory Secretary, Jim Webb - Board Member, Larry Daugherty - Board Member, Bobby Israel - Treasurer, Ronald Self - Board Member, Charlene Stallings - Supervisory Committee Chairperson, Jean Newton - Supervisory Committee Secretary, Tom Smith-Vice-Chairman Our Senior Management, Virginia Bowen - Chief Executive Officer, Mr. David Mooney -Chief Financial Officer, and Mrs. Rikki Graben – Chief Operations Officer. Everyone applauded.

16. Mr. Williamson asked CEO Virginia Bowen to come forward with her report. Mrs. Bowen thanked all the Members for attending the Annual Meeting. Mrs. Bowen said that she has served in her current position since July 1, 2016 and it has been an honor. She thanked the Board of Directors for the opportunity, the Members, and the Employees for their support and dedication. Mrs. Bowen asked that all AOD Employees please stand for recognition. Everyone Applauded. Mrs. Bowen asked everyone turn to the cover page. Mrs. Bowen said listed was the Credit Union's Mission Statement, Working Vision Statement, and Organizational Values. Mrs. Bowen explained that at the beginning of each staff meeting we recite it. Mrs. Bowen explained each of the Organizational Values. Progressive - Always looking for innovative products and services and ways to enhance member experiences. Commitment to a Quality Staff - Hire the brightest employees, committed to the staff training, and promote from within to maintain high level of service. Community Service - Always strive to be a community partner with the Calhoun County Chamber of Commerce, management involved in many service organizations, Employees volunteer to help others, provide \$17,000.00 in Scholarships for High School Seniors, and donate over \$20,000 to Charitable Organizations. Integrity - Webster's state: the quality of being honest and fair. Commitment to Members' Financial Well Being - The Directors, Management, and Staff are fully committed to our members and to insure we have the member best interest at heart in all our decisions. Mrs. Bowen said feedback is a gift and she likes to get feedback from Members and Employees. Mrs. Bowen said she loves to receive the positive feedback but more importantly she also likes to receive the not so positive so that we can learn how we can better meet our member's needs. Mrs. Bowen said she is always open to hearing suggestions

17. Mr. Williamson thanked Mayor Alton Craft, Don Hudson, Parks and Recreation Director, Tammy Wilkins and her staff for the use of the Oxford Civic Center this evening. Mr. Williamson thanked Steve and Jan Hale and the catering staff of Steve and Jan's Bar B Que for the food prepared tonight for the annual meeting. Everyone

18. Mr. Williamson said he would like to recognize Audrey Maxwell, Marketing Manager. Mr. Williamson said that she has done a great job for AOD. Mrs. Maxwell will be leaving AOD March 10. Mr. Williamson thanked Mrs.

19. Mr. Williamson said that covers everything on the agenda tonight so he said he was going to adjourn the meeting. Mr. Williamson asked everyone to stay for the awarding of the door prizes. The prizes will be drawn in descending order. We want to make sure everyone has an opportunity to win the larger prizes. CEO and the

## Chairman's Report - 2017



GORDON L. "DOC" WILLIAMSON **CHAIRMAN OF THE BOARD** 

AOD Federal Credit Union (AODFCU) has been honored to serve you with quality member service for 68 years. From our humble beginnings at the Anniston Army Depot in 1950, with 45 charter members, your credit union has grown to over 33,000 members and \$289 million in assets.

As Chairman of the Board, I am proud to present the 2017 Annual report for AOD Federal Credit Union and pleased to report that AODFCU finished 2017 stronger and more stable than ever. The contributions of management and staff along with the commitment of your Board of Directors and Supervisory Committee all combined to make AOD Federal Credit Union one of the safest and financially strong institutions in Alabama.

One of the primary reasons that our credit union exists is to provide loans services to our members. During 2017, AODFCU made over \$73 million in new loans to members. AODFCU provides many types of loan products including real estate, auto, boat, RV's, credit cards, share secured loans, and business loans to meet our member's needs.

AODFCU continued to improve our member experience. The credit union continued to upgrade technology and facilities to improve efficiencies and improve member service.

AODFCU continues to expand our field of membership by partnering with more than 680 Select Employer Groups to enable their employees and their families to enjoy the benefits of membership with AOD Federal Credit Union.

In 2017 AOD Federal Credit Union was voted as Anniston Star's Readers' Choice #1 Best Financial Institution and #1 Best Home Mortgage.

Other highlights and accomplishments from 2017 include:

- Awarded fifteen \$1,000 college scholarships to deserving AODFCU members under AODFCU's "Scholarship Program"
- Awarded one \$2,000 college scholarship in memory of long time board member Kenneth Reid named the "Ken Reid Engineering Scholarship" to a deserving AODFCU member pursuing a degree in field of Engineering.
- Provided many hours of volunteer service to the community
- Maintained low service fees saving our members millions of dollars
- Provided Early Posting of Payrolls, Social Security, Retirement, etc. to give members faster access to their money when the month ends on a weekend or holiday

- receive the lowest loan rate in our community
- Union
- account feature within the enhanced eLink
- million in sales volume
- Originated \$3 million in business loans
- Maintained good profitability and excellent capital

AODFCU will continue to strive to improve your financial relationship with us by providing you with quality products and exceptional service. On behalf of the Board of Directors, Supervisory Committee, Management and staff of AODFCU, we are honored to have the privilege of serving you, our member-owners. We congratulate everyone who contributed to another successful year at AOD Federal Credit Union.

Respectfully,

Gordon L. "Doc" Williamson Chairman of the Board



• Continued to offer a Loan Rate Match program to the membership -- insuring that our members can

• Added additional dealers to the Indirect Dealer program which allows our members the convenience of financing their new vehicle, RV or Motorcycle at the dealership through AOD Federal Credit

• Provided free Bill Pay, E-Statements, and Mobile Banking with free access to Online Financial Management, Bank to Bank transfers, person to person transfers, as well as transfer to any AODFCU

• Debit Card usage exceeded 8.9 million transactions (Highest in AODFCU's history) and over \$332

• Credit Card usage in 2017 exceeded 327,000 transactions for over \$18.6 million in sales volume

## **Treasurer's Report**



BOBBY J. ISRAEL TREASURER

#### Distribution of Income

AOD Federal Credit Union had a financially successful year with over \$1.7 million in net income. As a result, your credit union will continue to offer attractive loan and deposit rates, with lower fees than most other local financial institutions. In 2017, the credit union was able to increase its loan volume, which had a positive impact on income. Between 2016 and 2017, the credit union's income from loans increased \$546,651 or 9.79%. During 2017, the credit union increased investment income by \$199,940 or 13.64%. Operating income from all other sources increased 2.61% during 2017. Your credit union continued to see increased participation in our internet banking and online bill paying services. These services provide additional convenience to our members, but also augment the credit union's costs of providing these services, as shown below.

Income	2017	2016
Income from Loans	\$6,128,084	\$5,581,433
Investment Income	1,665,562	1,465,621
Fees & Charges	3,697,051	3,689,514
Misc Operating Income	1,872,294	1,730,591
SVC Income on Loans	<u>127,698</u>	<u>131,882</u>
Total Operating Income:	<u>\$13,490,689</u>	<u>\$12,599,046</u>

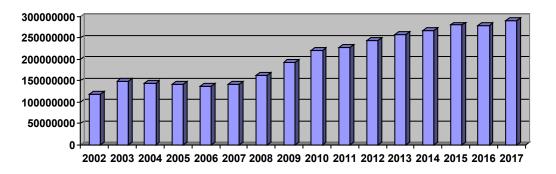
#### **Distribution of Expenses**

During 2017, the credit union experienced a 6.63% increase to overall expenses from the previous year. Compensation & Benefits increased, due to additions in staffing to better serve our members. Operating and Non-operating expenses decreased 4.02% from 2016 to 2017. During 2017, the financial industry continued to experience historically low interest rates, which caused dividends to remain low, however in January of 2017 AOD rewarded the membership with a bonus dividend which caused an increase of \$29,847 in dividends between 2016 and 2017. Between 2016 and 2017, the provision for loan losses increased significantly due to upcoming regulatory changes. The credit union continued to fully fund the allowance for loan losses.

Expenses	2017	2016
Compensation & Benefits	\$4,463,621	\$3,823,382
Operating/Non-Operating Expenses	5,371,065	5,596,130
Dividends	888,061	858,214
Provision for Loss	1,012,760	728,390
NCUSIF Stabilization Expense	<u>U</u>	<u>U</u>
Total Expenses	<u>\$11,735,507</u>	<u>\$11,006,116</u>

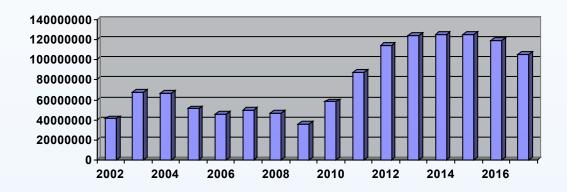
#### Total Assets

Between 2016 and 2017, total assets increased from \$279,376,683 to \$289,562,315. The increase of \$10,185,632 or 3.65% was primarily due to an increase in total loans. During the same period, total loans increased \$22,899,517 or 16.01%. In the same timeframe, the credit union increased Total Equity by 5.15%, which allows the credit union the flexibility to offer new products and services, pay competitive rates on deposit accounts, and offer competitive rates on loans. The credit union continued to be one of the most financially sound credit unions in the nation and received a satisfactory rating from the NCUA.



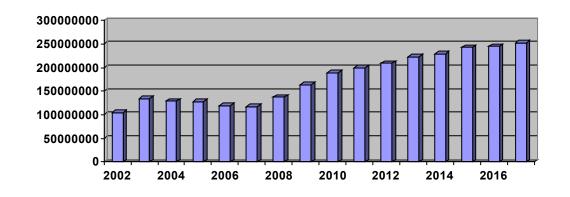
#### Total Investments

The credit union invests excess funding between shares and loans into approved investments for the best returns prudently obtainable. These funds are available to offset member withdrawals, changes to equity, and loan growth. Between 2016 and 2017, the credit union decreased investment balances due to loan growth. This trend is expected to continue in 2018 as loan balances continue to increase.



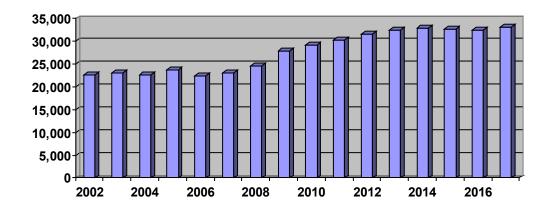
#### Total Member Shares and Deposits

Total Member Shares and Deposits increased \$6.8 million, or 2.81% between 2016 and 2017. The credit union achieved the majority of its growth in the regular shares category. During 2017, the credit union continued to offer members safe, economical alternatives to other financial institutions without causing additional risk to the credit union. The credit union continues to review deposit accounts to ensure members receive the best value for each product and service.



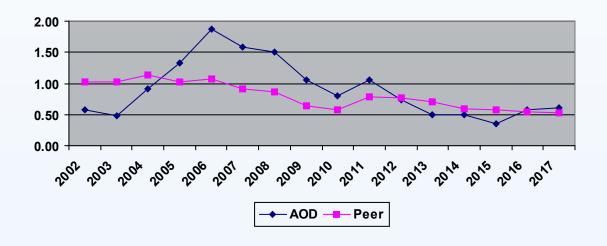
#### Membership

Between 2016 and 2017, the credit union had a net increase of 670 members which represented a change of 2.06%. During 2017, the credit union continued to strive to increase membership and product penetration.



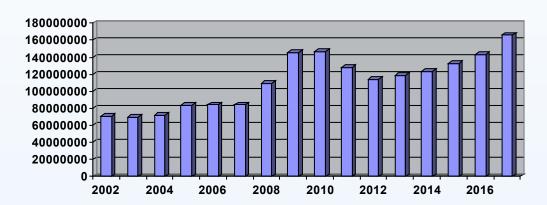
#### **Return on Assets**

The return on assets (ROA) ratio is AOD Federal Credit Union's net income divided by its average total assets. The graph shows both AOD's ROA and that of its peer group\*. Between 2016 and 2017, the credit union's ROA increased to 0.61%. This rate was greater than our peer average of 0.53%. During 2017, the credit union gave back to the membership in many ways, such as attractive loan and deposit rates, loan promotions, the holiday skip-a-pay program, interest rate rebate and college scholarships. The credit union's goal is to provide our membership with convenient economical products and services while maintaining a safe and secure financial environment for future generations of members.



#### Total Loans

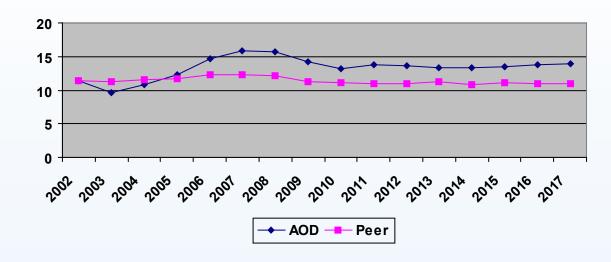
Member loans increased \$22.89 million, or 16.01% between 2016 and 2017. The credit union maintained underwriting and pricing strategies consistent with previous years. The credit union's goal is to offer competitive rates and terms to the membership, consistent with sound industry practices. With continued focus on lending the credit union expects lending volume will continue to increase in 2018. Conservative underwriting continued to keep delinquencies below our peer group levels. The credit union offered several promotions to give back to the membership and improve loan growth. These included an interest rate rebate, skip-a-pay promotions, reduced rates for share secured loans, and various other promotions. The credit union added business loans to the product mix in 2017 along with a continued emphasis on mortgage lending to provide for all members possible lending needs.



**Freasurer's** 

#### Net Worth Ratio

The net worth ratio is calculated as a ratio of AOD's regular reserve and undivided earnings divided by total assets. As shown by the graph, AOD Federal Credit Union has continuously outperformed net worth peer averages since 2005. During 2017, the credit union's net worth ratio increased from 13.75% to 13.87% as a result of earnings outpacing our asset growth. This trend is not projected to continue as loans, deposits and total assets increase going forward. The credit union's growth strategy may cause Net Worth to decline in future years. However, the credit union remains well above its peer group average of 11% for net worth, and the threshold of 7% required by its regulators to be considered "well capitalized".



\*Beginning with 2014, the peer averages were calculated by the National Credit Union Administration, and based on credit unions with between \$100 million and \$500 million in total assets. The 2016 and 2017 peer ratios were based on September data, because December data was not yet available.

## **A Family Portrait**



## **Supervisory Committee's Report**



The Supervisory Committee is created by Federal law and appointed by the Board of Directors according to the provisions in the Federal Credit Union Act. Committee members for 2017 included:

The Supervisory Committee's responsibility is to serve AODFCU mem-

bers by ensuring that credit union operations are effective in protecting credit union assets, certifying records are accurately and properly reported, and for guaranteeing that internal controls are in place to protect the assets of the credit union and its members. The committee provides oversight related to the establishment of effective internal controls, adherence to **GLORIA "JEAN" NEWTON** Board policies, and compliance with appropriate laws and regulations. The Supervisory Committee also serves as the members' representative to the Board and can help to resolve member complaints. As members, we volunteer to serve in this role because we are passionate about AODF-CU's mission to enhance the lives of our members and the community.

One of the Supervisory Committee's most significant responsibilities is to select an external auditor and then oversee the annual audit and internal audits. The 2017 Financial Audit of AODFCU's accounts and financial records was performed by Kemp and Associate, PC. This audit validated that the financial statements presented the true and accurate financial condition of your credit union as of March 2017, and with an unqualified opinion. Kemp and Associate also performed the 2017 Agreed Upon Procedures Audit and Bank Secrecy Act Audit. These audits were completed as of July 28, 2017, with no material findings. We also had an NCUA Audit which resulted in no material findings. All audits validated that your credit union's operational procedures and practices were adequate to secure AODFCU and member assets while following regulatory requirements and guidelines.

In additional to the annual external audit, Mauldin/Jenkins, PC conducted various internal reviews and audits. Audits were conducted in order to review the operations and internal controls for the credit union. Based on audits and reviews, the Supervisory Committee is confident that the financial, compliance, and operational controls in place on behalf of AOD Federal Credit Union's members are adequate to effectively monitor and respond to the safety of their interest.

The Supervisory Committee can say with complete confidence that AODFCU continues to maintain a high level of financial safety and soundness. We will remain vigilant representatives of our members' interests, ensuring continued safety and soundness for your money as the credit union strives to provide you and your family with excellent member service.

The Supervisory Committee wishes to thank our members for supporting the credit union during the year. Together, we can take pride in a successfully operated credit union that complies with established policies, guidelines, and regulations.

#### Gloria "Jean" Newton

Interim Chair/Secretary/Recording Officer

• Jean Newton, Interim Chair/Secretary/Recording Officer • Thomas Smith, Vice Chairman

#### STATEMENT OF FINANCIAL CONDITION\*

For the Years Ending December 31, 2017 and 2016

ASSETS:	2017	2016	LIABILITIES AND EQUITY:
LOANS AND RELATED ASSETS:			Accounts Payable
Loans to Members	\$144,596,691	\$131,699,228	NCUSIF Impairment Payable
Credit Card Loans	11,340,388	11,304,892	NCUA Special Premium Expense Payable
Other Loans	3,042,949	21,956	Notes & Interest Payable
Participation Loans	6,945,564	0	Dividends Payable
Total Loans	165,925,593	143,026,076	Interest Refunds Payable
Allowance for Loan Losses	(955,337)	(835,000)	Taxes Payable
NET LOANS:	\$164,970,256	\$142,191,076	Accrued Expenses
Investments			Other Liabilities
US Government Obligations	\$8,420,238	\$8,227,585	Unapplied Data Processing Exceptions
Federal Agency Securities	12,503,905	24,058,728	Deferred Loan Income
Mortgage-Backed Securities	55,177,742	53,313,789	LIABILITIES
CUSO	0	0	Member Shares and Deposits
Investment Trusts/Mutual Funds (NIFCUS/FL	CT) 0	0	Shares
Investments in Other Financial Institutions	14,180,492	10,430,147	Drafts
Investments in CDs	15,234,743	23,070,717	Club Accounts
Deposit in NCUSIF	2,479,734	2,360,949	Money Market Accounts
Less: Valuation/Available for Sale (Fasb 115)	(760,226)	(935,713)	Escrow Account
Allowance/Loss on Investment	0	0	IRAs
NET INVESTMENTS	\$107,236,629	\$120,526,202	Share Certificates
Other Current Assets			TOTAL MEMBER SHARES AND DEPOSITS
Cash and Cash Equivalent			
Cash and Collected Balance	\$4,103,599	\$5,106,517	EQUITY:
Cash Book Balance/Deposits in Transit	1,263,258	0	Regular Reserves
Total Cash	5,366,857	5,106,517	Undivided Earnings
Accounts Receivable	118,551	(61,779)	Net Unrealized Loss/Available for Sale (FASB 1
Prepaid Expenses	887,035	869,295	Net Income
TOTAL OTHER CURRENT ASSETS	\$6,372,444	\$5,914,033	TOTAL EQUITY
Fixed Assets - Net of Depreciation			TOTAL LIABILITIES AND EQUITY
Land	\$1,955,017	\$1,959,892	
Buildings	6,904,925	7,133,038	
Furniture and Fixtures	617,580	494,338	
Leasehold Improvements	0	0	* These financial statements were internally prepared.
TOTAL FIXED ASSETS	\$9,477,521	\$9,587,268	
Accrued Income	795,436	664,594	
Other Assets	710,029	493,510	
TOTAL ASSETS:	\$289,562,315	\$279,376,683	

#### 

\$2,318,930	\$1,995,231
0	0
0	0
0	0
21,897	24,849
0	0
725	65
502,240	508,499
(4,277,509)	(5,345,806)
0	0
0	0
(\$1,433,717)	(\$2,817,162)
160,398,559	\$153,486,269
38,186,788	36,688,389
552,352	247,816
3,179	3,171
100,083	80,187
19,385,694	20,397,770
32,965,937	33,817,470
251,592,592	\$244,721,072

	0
	0
	0
	21,897
	0
	725
	502,240
	(4,277,509)
	0
	0
	(\$1,433,717)
	\$160,398,559
	38,186,788
	552,352
	3,179
	100,083
	19,385,694
	32,965,937
S	\$251,592,592

T	\$289,562,315	\$279,376,683
	39,403,440	37,472,773
	502,684	320,041
e (FASB 115)	(760,226)	(935,713)
	36,501,742	34,929,205
	\$3,159,240	\$3,159,240

#### 24

#### **STATEMENT OF INCOME\***

For the Years Ending December 31, 2017 and 2016

For the Years Ending December 31, 2017 and 2016

2017	2016			Total			
			Comprehensive		Regular	Undivided	Со
\$6 129 0.94	\$5 581 433		Income		U		
				1 7		0	
		BALANCE, December 31, 2015		\$36,208,097	\$3,159,240	\$33,656,316	\$
/,/93,040	/,04/,0))						
000 0/1	858 8/0	1					
888,001	030,040	Net Income	\$1,592,929	1,592,929	-	1,592,929	
6 905 585	6,188,214						
0,707,707		Other comprehensive income:					
1.012.760	728,391		(328,254)	(328,254)	_	-	(
1,012,700							
5,892,825	5,459,823	Total comprehensive income	\$1,264,675				
		Transfers		-	0	0	
5,697,042	5,551,991	Transfers			Ū	0	
4 4 6 2 6 2 1	2 012 201	BALANCE, December 31, 2016		\$37,472,772	\$3,159,240	\$35,249,245	\$(
		1	¢1 755 100	1 755 100		1 755 100	
		Net Income	\$1,/55,180	1,/55,180	-	1,/55,180	
439,260	62/,/36	Other comprehensive income					
9,834,685	9,418,885		(760, 226)	(760, 226)			(
		securities available for sale	(700,220)	(700,220)	-	-	(
		Total comprehensive income	\$994,954				
0	0						
		Transfers		-	0	0	
		PALANCE Describer 21 2017		¢20 //7 777	\$2 150 2/0	\$27.004.425	\$(1
	\$1,592,929	DALAINCE, December 31, 201/		\$J\$,40/,/2/	\$3,139,240	\$\$7,004,425	\$(1
	\$6,128,084 1,665,562 7,793,646 <b>888,061</b> 6,905,585 <b>1,012,760</b> 5,892,825	101, $$6,128,084$ $$5,581,433$ $1,665,562$ $1,465,622$ $7,793,646$ $7,047,055$ $888,061$ $858,840$ $6,905,585$ $6,188,214$ $1,012,760$ $728,391$ $5,892,825$ $5,459,823$ $5,697,042$ $5,551,991$ $4,463,621$ $3,823,382$ $2,736,559$ $2,495,906$ $1,504,581$ $1,737,915$ $690,664$ $733,947$ $439,260$ $627,736$ $9,834,685$ $9,418,885$	\$6,128,084 \$5,581,433   1,665,562 1,465,622   7,793,646 7,047,055   888,061 858,840   6,905,585 6,188,214   0,015,760 728,391   5,892,825 5,459,823   5,892,825 5,459,823   5,697,042 5,551,991   4,463,621 3,823,382   2,736,559 2,495,906   1,504,581 1,737,915   6,006,64 733,947   439,260 627,736   9,834,685 9,418,885   0 0	S6,128,084 \$5,581,433 Comprehensive income: Comprehensive income: Comprehensive income: Note   1,665,562 1,465,622 Comprehensive income: S1,592,929   6,905,585 6,188,214 Other comprehensive income: S1,592,929   6,905,585 6,188,214 Other comprehensive income: S1,592,929   5,892,825 5,459,823 Total comprehensive income: S1,264,675   5,892,825 5,459,823 Total comprehensive income: S1,264,675   5,892,825 5,459,823 Total comprehensive income: S1,264,675   5,892,825 5,459,823 Comprehensive income: S1,264,675   1,504,581 1,737,915 Comprehensive income: S1,755,180   1,504,581 1,737,915 Comprehensive income: S1,755,180   1,504,581 9,418,885 Other comprehensi	S6,128,041 \$5,581,433 Total Member's Income Total Member's Income Member's Income Member's Income S6,128,044 S6,128,044 S6,128,044 S6,128,044 S6,020,007 S6,020,	Sector   Total Members/ 1,665,562   Total Neum   Total Members/ Figury   Total Members/ Regult Reserver     \$6,128,084   \$5,581,433 1,665,562   \$5,620,000   \$5,620,000   \$3,159,240     \$88,061   \$858,840   Comprehensive income: Net Income   \$1,592,929   \$1,592,929   \$1,592,929     \$6,905,585   \$6,188,214   Other comprehensive income: Unralized holding gains on securities available for sale   \$1,264,675   \$2,839,18     \$5,892,825   \$5,459,823   Total comprehensive income: Unralized holding gains on securities available for sale   \$1,264,675   \$3,159,240     \$5,897,862   \$5,697,962   \$4,635,621   \$3,823,382   \$3,159,240     \$6,035,51   \$3,823,382   \$2,459,966   \$3,159,240     \$1,504,511   \$1,737,915   \$3,159,240   \$3,159,240     \$2,736,555   \$2,459,966   \$3,159,240   \$3,159,240     \$2,736,555   \$2,459,966   \$1,504,518   \$1,755,180   \$1,755,180     \$3,92,600   \$2,737,66   \$2,737,66   \$1,600,180   \$1,600,100     \$9,0664   \$733,947   \$2,600,000   \$1,600,100   \$1,600,000 </td <td>Interface Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Reserve Total Members Total Reserve Total Reserve</td>	Interface Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Members Total Reserve Total Reserve Total Members Total Reserve

\* These financial statements were internally prepared.

\* These financial statements were internally prepared.

**STATEMENT OF MEMBERS' EQUITY\*\_** 

**Clyde L. Wesson** 

In Appreciation of Your Many Years of Service & Dedication to the Members of AOD Federal Credit Union as a Director. Feb. 1988 – Feb. 2018











## You are part of our "Field of Membership" if you are an employee or a family member of an employee of one of our Select Employee Groups (SEGs).

2HerbItUp A Better Body Chiropractic A Team Lawn and Tree Services A Way Out Day Program AAMCO Transmissions **ABS Business Systems** Absolute Granite LLC Advance America Advance Auto Parts Advanced Metals Testing LLC Aero Missile Components Aerospace Coatings International AIL Broadway LLC Ala Beeching Enterprises dba The Honey Baked Ham Co. & Cafe Alabama's' 33/40 Alexander Ford Inc. Alexander's The Great Events Allergy & Asthma Center LLC Alliance Mobile Headliner Services All-Star Pressure Washing Allstate Insurance American Awards American Renovation and Repair ANAD Contract and Civilian Employees and Their Families ANAD-Military Andrea Gregg Counseling and Consulting Animal Medical Center of Jacksonville Annie Home LLC Anniston Bridge Association Anniston Emergency Medical Services Inc. Anniston Executive Aviation Anniston First Wesleyan Church Anniston Fitness Center Anniston Health & Sickroom Supply Anniston High School Anniston Medical Center Anniston Medical Clinic Anniston Museum of Natural History Anniston Oxford Realty Co. Inc. Anniston Pickette Feed & Pet Supply Inc Anniston Plating & Metal Finishing Anniston Runners Club Anniston Veterinary Hospital Anniston Windustrial Company Any Member (Retired Or Active) US Military or Federal Civil Service Personnel in Northeast Alabama Arbys #5086 Arris Inc. Asa Stephens Electric Association of The United States Army Auto Beauty Shoppe Auto Custom Carpets Auto Oasis Avery Auto Sales Inc. B&C Electric B&M Automotive Service BAE Systems Ground Systems - Anniston Bama Budweiser of Anniston Bama Power Sports Bannister Tractor Barrett Body Shop, Inc

Barry's Truck and Equipment Repair

BBS Gifts & More

Bear and Son Inc Beauty Enterprise Cosmetology School Beckwood Manor Benevolent and Protective Order Of Elks Benningfield Lawn Care Bentley Glenn Flooring Benton Nissan Beshears Auto Sales Inc Beshears Tractor & Equipment Inc. Betty's B-B-Q Beyond The Horizon LLC Big Lots Bill Stanford Cadillac GMC Chrysler Jeep Billy Isom Realty Blacks Agency Blastcrete Equipment Co. Blessed Events **BMCR Enterprises LLC** BMR Enterprises LLC Bokassas Cleaning Service Bonnie Rays Bake Shoppe Bonny Brook Mobile Community Bontia Tees Bo's Glass Bostrom Seating Inc Bradford Health Services Brannon Heating & Air Brian's Locksmith Service Bricks and Lyles Properties LLC Bridgewater Interiors Brown Roofing Co. Brown Sales, LLC Bryant Cleaning Service Inc Bubbas Car Wash Buckhorn Marketplace **Bulldogs** Fireworks Burgess Chiropractic Buster Miles Chevrolet Buster Miles Ford C & D Automation & Machine Co. Inc. C & W Auto Repair C&J Handyman Services Cable One Calhoun Community Press Calhoun County Chamber of Commerce Calhoun County Commission Calhoun County Insurance Center Inc Calhoun County Juvenile Probation Office Calhoun County Sheriff's Office Calhoun Development Co Calhoun Farmers Cooperative Inc Calhoun Pest Control Calvary Temple Church Carnaby Street Beauty Salon Carols Creations Carquest Central Casting Corporation / TYCO Fire & **Building Products** Century 21 Harris-Mckay Realty Cheaha Area Regional Emergency Services (C.A.R.E.S.) Cheaha Masonry Cheaha Womens Health and Wellness LLC Chevalier Productions CHICK-FIL-A

CHICK-FIL-A (Oxford) China Luck Restaurant

Christian & Associates Architects Inc. Cindy's Photography and Fine Art Citifinancial City of Anniston City of Jacksonville City of Lineville City of Oxford City of Weaver Civilian Marksmanship Program Clarks Commercial Cleanin Clarks Lawn and Landscape Service Classic Catering Clay Automotive LLC Clay County Chrysler Dodge Jeep Clay County Commission Clay County E-911 Clays Auto Restoration and Rod Shop LLC Clearview Club One Fitness Cofield Asphalt Refinishing Coldwater Springs LLC dba Southern Bottled Water Colombian Knights/Knights Of Columbus Council 3227 Colonial Motors Columbus Finance Co. Comfort Inn Comforting Times LLC dba Comfort Keepers Complete Car Wash Systems Comprehensive Behavioral Services Contemporary Tile, LLC Contractors Staffing Cooks Auto Sales Cool Cuts Barber Shop Cooper Chevrolet Coosa Valley Youth Services Detention Center Cornerstone Church Cosper Pecan Farm Cottaquilla Council of Girl Scouts Cotton States Insurance Country Inn & Suites Countryside Hospice Covalli's Italian Kitchen Creekside Log Homes LLC Cue Time Café & Billiards Custom Pizza Cycle World Damn Yankees Oyster Bar Dana's This and That Dave's Used Auto Sales Davids Wrecker/Rayborns Collision Center DD Pizza L.L.C. dba Cici's Pizza #398 Delivery General Delta Ómega Chapter of Delta Omicron Denney Automotive Destiny Limousine LLC Diggin It LLC Dirt N Turf Dollar General Store #3756 Dominos Pizza #5362 Dominos Pizza #5835 Dominos Pizza #5857 Dominos Pizza #5859 Don Ledford Associates LLC Donald D. King D.M.D. P.C. Dr. David Cummings Family Dentistry Dukes Properties

#### You are part of our "Field of Membership" if you are an employee or a family member of an employee of one of our Select Employee Groups (SEGs).

Dunns Heating and Cooling Dynabody Fitness Eagle Recovery LLC East Alabama Portables Inc. East Alabama Regional Planning and Development Commission Effinas Tuscan Grill Elite Home Care Elite Images Elite Roofing Employees of the Credit Union and Their Families Envvlawn EOS Consulting Equis Financial The Reaves Agency ERA King Real Estate Co. Inc. Evans Flower Shop Faith Christian High School Faith Temple Christian Center Families and Organizations of Such Persons Family Chiropractic Family Christian Bookstore Family Loan Company Inc Farmers Home Furniture FEDEX Ground First Baptist Church of Weaver FITCO Fitness Solutions Outlet Five Star Food Service Flying W LLC Foote Bros. Carpet & Flooring Inc. (dba Foote Bros Carpet One - Gadsden/Anniston) Foothills Timber Co. Inc. Forsyth Building Company Inc Freds Transmission Service Freeman HVAC Services Freeman Lawn Care Freestyle Graphix Future Unlimited LLC Gable & Son Plumbing Inc. Gardens on Air Garfrericks Cafe GEICO Insurance Gem Shoe Repair and Footwear General Dynamics Ordnance and Tactical Systems Glass House Restaurant & Catering LLC Golden Corral (a.k.a. YBE Oxford LLC #2612) Golden Living Center Golden Springs Baptist Church Good Path Auto Grace Baptist Church Child Development Center Grace Oaks Farm LLC Griffin Upholstery Grissom Motors Inc aka Grissom Honda Groomingdales Pet Salon and Boarding Guide Counseling Services H&D Auto Repair Habitat For Humanity of Calhoun County Hairitage LLC Hale Building Company Inc. Hampton Inn Jacksonville Hapach Construction Harley-Davidson Motor Company Harrisons Transport LLC Havard Pest Control

Havnes Machine Company Headliners Health Services Center (a.k.a. AIDS Service Center) Hero Products Heroes American Grille HGS Engineering Highway 280 Nissan Hill Auto Sales His & Her Family Salon Holiday Inn Express and Suites Hollingsworth Landscaping Services Home Helpers Home Realty Company, LLC. Honeywell Anniston Hood Packaging Corporation Hoover Materials Group Inc. Hotel Finial Howard Core & Co. Howard Solutions Hubbards Off Main Huron Valley Steel Corp Hurricane Transportation Ideas Plus Imgforge Business Solutions Insurance Planning Services Integrity Cabinets Internal Medicine Associates P.C. Invisible Windows Iron City Enterprises LLC Isom & Stanko LLC-Attorneys at Law Isshin Asian Cafe I Brittain Associates J D Byrider Sales J Supply Company J&J Electric J&J Window Cleaners J&L Properties LLC J&R Auto Repair J&S Transportation Jackson Mortgage Co. Inc Jacksonville Auto Sales Jacksonville Home Center Jacksonville State University James Oneal Chrysler Dodge Jeep Jays Lawn Service JB's Quality Car Care Jim Preuitt Ford Jims Ouintard Transmission John Ray Enterprises JRM Photography Judicial Courier LLC K L Brown Memory Chapel Kallis Love Stuff Karing Hands Keller Williams Realty Group Kelly Services Kellys Custom Interiors Kerr Cabinet Company Inc. Kids First Childcare Kidz Day Out Inc. King Tax Loan & Accounting Kingdom Living Ministries Inc Kingdom Management LLC Klassic Kandles Koch Foods of Ashland Kronospan LLC

La Familia Lamars Donuts Laney Air Conditioning Laney Air Conditioning Inc Laser Fabrication & Machine Co. Inc. Lawn Doctor/Jim Ray Enterprises Inc Le Bell Lees Heating & Air Conditioning Legghorns Cafe Lenn Costner Auto Sales Leroys Tax Service Lesco Inc. Lifetime Eve Health Care Lighting Showroom Lindahls Small Engine Repair Lipscomb Auto Sales Long Memorials Lott Cabinet Shop Lucas Tile Luker Enterprises LLC M & S Detail Shop M and J Shipping Supplies, LLC M&H Valve M&T Lawn Care LLC Magnolia Vacations Map Equipment Sales LLC Mark Pittman Distribution Inc. Mars Hill Missionary Baptist Church Martin Association Martins Pharmacy Mary Kay Mauser USA LLC McClellan Family Chiropractic McClellan Park Medical Mall McNeals Home Improvement McSweeny Automotive Group Medhus Welding and Fabrication Merrill Lynch METLIFE Milano Eyecare Group Miller Florist Miller Funeral Home Miller Monument Millers Office Furniture Minton Home Center Mixson & Mixson Construction Model City Fire Protection Model City Insurance Modelcity Barbershop Moore Printing Company Moore Realty Morris Alterations Moses Construction Motel 8 Hotel - Oxford Motorcycle Sports Mt Cheaha Harley-Davidson Mt. Cheaha Eco-Smokes Mt. Olive Vol Fire Department Mullinax Auto Sales Inc Nanney & Son Inc. Natures Art Inc Ne Al Community Development Corp Neat & Clean 100 Hand Car Wash Nelson Industrial Solutions Corporation Network Technology Inc. New Leaf Marketing NGC Industries Inc.

#### You are part of our "Field of Membership" if you are an employee or a family member of an employee of one of our Select Employee Groups (SEGs).

NHC Healthcare Nissan of Gadsden Nixon Spine and Sport Noble Signs Nolen Company Norris Pest Control North Alabama Womens Center Northeast Alabama Bicycle Association Northeast Alabama Entrepreneurial System Nunnallys Framing Ohatchee Soccer Officials Association Omni Clinic On The Ball O'reilly Auto Parts Store#1196 Orion Technology Inc. Oxford Blueprint & Reprographics Inc. Oxford Emergency Medical Oxford Healthcare Oxford Lumber Company Inc Oxford Machine & Fab Company Inc Oxford Medical Clinic Oxford Pickette Feed & Pet Supply Inc Oxford Tire Service Oxford Unikque Car Care Paisley Owl Boutique Paradise Tan LLC Parker Hannifin Corp Parris Masonry Pate Trucking LLC Pates Painting & Remodeling Patterson Painting Pee Wee Turner Motors Inc. Personnel Staffing Inc Physicians Care Clinic Pine Belt Home Inspection LLC Pinson Florist Pizazz Plumbing Poohs Barber Shop Potts Marketing Group LLC Precision Masonry Precision Sealcoating and Striping LLC Precision Strip Inc Premier Lawn & Landscape Pressing Ts Vinyl and More Prestige Medical Spa Primerica Financial Services Pryor Giggey Company Purohit Pediatric Clinic LLC **OC** Financial Services Quad Cities Volunteer Fire Department Quality Appliance Solutions Quintard Mall Ouiznos Subs R&I Lawn Care Rainbow Omega Randys Handyman Services Randys Tree Service Raven Rock Distillery Rehab Partners LLC Remodelers Outlet/ Advanced Fenestration Products Renaissance Salon Rice Rice & Smith P.C. Rite Way Auto Sales and Salvage Riteway Auto Sales Riteway Auto Salvage Riteway Title Pawn

RMS LLC Robbins Gioia **Roberts Rentals LLC** Ronnie Watkins Ford Ruby Tuesday S&D Wholesale S&S Properties Safety Consultants Alliance, LLC SAIC (Science Applications International Corporation) Sams Auto Service Sams Club #4836 Sanders Cabinetry Save Your Data LLC Sea-Worthy Boat Repair and Restoration Service Realty Company Servicemaster by MIMSCO Shacks Photo Shafer Used Cars Shawn Snider State Farm Shine Through Janitorial Tech Sight and Sound Silver Lakes Golf Course Simply Shabby LLC Skinners Cash and Carry Smiths Auto Detail Shop Snead Ag Supply & Services Sneaky Petes aka Rannow Inc Southern Finance Adjusters Inc Southern Metal Processing Company Southern Renovation Group Southwire Medium Voltage Spirit of Anniston SS Paint and Body Star Enterprises LLC Stephens Électric Service Stepping Stones To Success LLC Steve N Jans BAR-B-Q Still Mid-Town Ceramics Stinson & Howard Fine Jewelry - Oxford Stinson & Howard Fine Jewelry - Piedmont Stringfellow Hospital Stroup Lawncare Sunny King Motor Company Sunshine Mydland LLC Superior Automotive Superior Communications Superior Pest Control Inc Supervalu/Western Supermarkets Supervisory Office--Us Dept of Agriculture Soil Conservation Service in Auburn Systems By Design Tagert Insurance Group/Farmers Insurance Tail Feathers Talladega Ace Home Center Talladega International Truck & Tractor Co. Inc. Talladega OB-GYN Tameron Honda Gadsden Tavlor Corp TÉC RI LLC

Tempest Network Laboratories TEMPFORCE

Tenth Street Elementary School Terry Hogue Electric Inc The Anniston Star The Childrens Place The Donoho School

The KIA Store Gadsden The KIA Store of Anniston The Moeller Law Firm The Music Box The Supply Room The Surgery Center The UPS Store The Village Stationer Thompsons Painting Company Three Style Pizza Toneys Pest Control Top O The River Tractor & Equipment Tree Services of Alabama Trinity Baptist Ministries Triple J Landscape Beautification Triple J Photography Two Brothers Poultry Services Tyson Art & Frame and The Wine Closet Unique Beauty Salon United Way Of East Central Alabama University CDIR (dba) Unqualified for Membership Unremarried Spouses of Deceased Members of the Credit Union **US Bankruptcy Court** US Department of Agriculture Heflin US Lawns Valley Machine Co. Inc Vapor Outfitters Vault Builders Waffle House Waldrep Trucking WAL-MART Anniston WAL-MART Jacksonville WAL-MART Oxford Water Works Sewer Board of The City of Heflin Waterworks & Sewer Board of Lineville WDNG Radio Weaver Welding Co. Weaver Youth Wrestling Wellborn Cabinet Inc. Western Sizzlin of Oxford WHOG Radio Widenet Consulting LLC Wilhoite & Associates Williams Lawn Service WJXS - TV 24 Wood & Sons Lawn Care Woodard Broadcasting Co./WVOK 97.9 Woodmen of The World Woods Body Shop Wrestling With Faith Ministries Yellowhammer Realty LLC YMCA Of Calhoun County Young Wollstein Jackson & Whittington LLC Youngs Dentistry Yume Zaxbys Pell City

## **Products and Services**

Share Accounts Christmas Club Kids Club Share Certificates Individual Retirement Accounts First Choice Checking Freedom Classic Checking Plus Checking Blue Ribbon Checking AOD Gold Checking **Overdraft Protection** Mobile Banking Paid NSF Home Loans Manufactured Home Loans Construction/Permanent Loans Home Equity Lines of Credit Home Improvement Loans Automobile Loans **Recreational Vehicle Loans** Farm Equipment Loans Share Secured Loans

Certificate Secured Loans Personal Loans Lines of Credit Visa Platinum Cash Back Credit Cards TruStage Home Owner's Insurance TruStage Auto Insurance Accidental Death & Dismemberment Insurance Credit Life Insurance Credit Disability Insurance **GAP** Insurance **Excess Share Insurance** VoiceLINK eLINK eStatements eNotifications Online Statements Online Bill Pav eZLink Mobile app Check Reordering Personalized Checks Stop Payments

Electronic Funds Transfer Night Depository Visa Check Cards Notary Public Official Checks Money Orders Direct Deposit Payroll Deduction Wire Transfers Safe Deposit Boxes Shared Branching Ready to Roll AODFCU Surcharge Free ATMs P.O.D. Accounts Mechanical Repair Coverage (Auto Exam) **Business Checking & Savings** Business Loans & Lines of Credit **Business Credit Cards** Business Real Estate, Vehicle & Equipment Loans Merchant Services





## **Community Involvement**

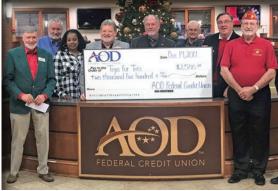
AOD Federal Credit Union (AODFCU) is committed to making a difference in peoples' lives. Support is given to organizations, which provide for the health, education, and welfare needs of our members and potential members. As a socially responsible company, AODFCU supports employee participation in worthwhile projects and organizations in communities where our employees and members live and work. AODFCU recognizes that such participation provides employees valuable leadership training, work experience and a sense of personal fulfillment. In turn, our communities benefit from the time and energy of AODFCU volunteers.

During 2017, AODFCU employees volunteered many hours to such organizations. The following is a list of the organizations that received monetary and/or volunteer time donations from AOD Federal Credit Union in 2017:

Anniston Army Depot-5K Anniston Army Depot-MWR Anniston Elks Lodge #189 Alabama Freedom Flight Anniston Lion's Club Anniston Runners Club Association of the United States Army **BBQ** and Bluegrass Benefit Big Brother's Big Sisters of NE Alabama Chaffin Detachment 1329, Marine Corp League-Toys for Tots Community Enabler Developer/Sable Learning Center Calhoun County Chamber of Commerce East Central Alabama United Cerebral Palsy Empty Stocking Corp. Fort McClellan Military Cemetery Wreath Committee Fraternal Order of Police Habitat for Humanity Interfaith Ministries of Calhoun County-Meals on Wheels Knox Concert Series Samaritan's Purse-Hurricane Harvey Samaritan's Purse-Hurricane Irma Sheriff Matthew Wade The Arc of Calhoun County & Cleburne County The Chamber of Gadsden The Special Kids Fishing Classic United Way of East Central AL Women of Virtues Evangelizing Nations Pell City Chamber of Commerce East Alabama Credit Association for mentally handicapped adults. AUSA Golf Outing Kiwanis Club of Anniston Friendship Santa Anniston Soup Kitchen YMCA of Calhoun County 2nd Chance **Rotary International** 









"We are humbled and honored to have been voted #1 - Best Home Mortgage and #1 – Best Financial Institution.

The Anniston Star

**Reader's** 

Choice

Thank you, Calhoun County!"

- VIRGINIA BOWEN, **CEO** 



(256) 237-9494 (800)637-0299 aodfcu.com

Federally Insured by NCUA

## **Branch Information**

#### Bynum

334 Victory Drive Bynum, AL 36253 Monday – Friday 9 a.m.-5 p.m.

#### Depot

Anniston Army Depot Building 141 Anniston, AL 36201 Monday – Friday 8 a.m. – 4 p.m. Closed for Lunch 1:30 p.m. - 2 p.m.

## Greenbrier

216 E. Greenbrier Dear Road Anniston, AL 36207 Monday – Friday 9 a.m. – 5 p.m. Drive Thru open until 6:00 p.m. Friday

## Jacksonville

1060 JD & L Drive S.W. Jacksonville, AL 36265 Monday – Friday 9 a.m. – 5 p.m. Drive Thru open until 6 p.m. Friday

## **Correspondence Address**

Please be sure to use AODFCU'S correspondence address (P.O. Box) when communicating by mail. P.O. Box 608 Bynum, AL 36253

#### Lenlock

150 Bill Robison Parkway Anniston, AL 36206 Monday – Friday 9 a.m. – 5 p.m. Drive Thru open until 6 p.m. Friday Saturday Hours 9 a.m. – 1 p.m.(Drive Thru Only)

#### Oxford 12 Elm Street Oxford, AL 36203 Monday – Friday 9 a.m. – 5 p.m. Drive Thru open until 6 p.m. Friday Saturday Hours 9 a.m. – 1 p.m. (Lobby & Drive Thru)

## Website

www.aodfcu.com

## Phone

(256) 237-9494 (800) 637-0299 (256) 237-3285 - fax































# Thanks to our Members!



Rely on your Financial Family:

