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# AOD FEDERAL CREDIT UNION 2008 ANNUAL REPORT

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# Contents

| Mission Statement                        |
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| Our History                              |
| In Memoriam4                             |
| Original Charter Members5                |
| Active Charter Member5                   |
| Past Board Chairpersons6                 |
| Leadership Team7                         |
| Agenda 8                                 |
| 58 <sup>th</sup> Annual Meeting Minutes9 |
| Chairman's Report13                      |
| Treasurer's Report15                     |
| Supervisory Committee's Report           |
| Statement of Financial Condition21       |
| Statement of Income22                    |
| Statement of Members' Equity23           |
| Office Information24                     |
| Products and Services25                  |
| Field of Membership26                    |
| Community Involvement28                  |
| Team AODFCU                              |

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"What I like best about the credit union is the employees." — Al Bolton

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# Mission Statement

AOD Federal Credit Union is a cooperative organized for members to pool their savings, lend them to one another, and own the organization where they save, borrow and obtain related financial services.

# Working Vision Statement

"Quality Member Service"

# Organizational Values

- Progressive
- Commitment to a Quality Staff
- Community Service
- Integrity
- Commitment to Members' Financial Well-Being

# Our History

AOD Federal Credit Union was federally chartered on April 21, 1950, as a financial cooperative to serve its members. The credit union's original charter group consisted of 45 members who were all employed by the Anniston Ordnance Depot. AODFCU's first day of operation was May 4, 1950, in an office located on the Depot property. Since 1950, AOD Federal Credit Union has grown to five branches, located throughout Anniston/Oxford with more than 260 select employer groups. For 59 years, the credit union's goal has been to provide its members with sound savings programs, competitive lending and checking products, and a variety of other convenient services tailored to fit the needs of each individual member. AOD Federal Credit Union's 59 years of service and experience has positioned the credit union to become one of the largest and most stable credit unions in the nation.



Original AOD Federal Credit Union Building

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Roger Thackery 1919-2008

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*James Perry* 1918-2008

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# In Memoriam

Mr. Roger Thackery served as CEO of AOD Federal Credit Union from September, 1961, until his retirement in April, 1982. Prior to joining AODFCU, Thackery served as Finance Officer at Anniston Ordnance Depot, now known as Anniston Army Depot. During his tenure as AODFCU's Chief Executive Officer, the Bynum office was built, and the building was named in his honor in 1982.

Mr. Thackery was instrumental in setting up a payroll deduction program for Depot employees to encourage savings. He commented in a interview that he would attend Depot staff safety meetings where he would ask the employees to commit to having at least \$5 each pay period deducted to deposit in an AODFCU share savings. "You had to know the people, to make sound loans."

Another of Mr. Thackery's accomplishments included the development of the first children's program. He spoke to parents at the Depot. He suggested that they start a savings account for their teenage children with \$5. Then when many of these children reached driving age and wanted to buy their first car, they came with their parents to co-sign on an auto loan. Mr. Thackery's leadership and commitment to AODFCU and its members helped position the credit union to become one of the largest and most stable credit unions in the nation.

Mr. Thackery was born on January 6, 1919, near Greensburg, Indiana. He grew up on a farm there, but he knew early in life that farming would not be his career of choice. As a young adult, he left his family home and joined the Army where he served in the infantry during World War II and the Korean War. After serving in Europe, he came back to the United States and began his career at the Anniston Ordnance Depot.

Mr. Thackery and his wife, Virginia, enjoyed traveling. He took pride in the fact that he had visited every state and Canada as well. He had three sons, Russell, David, and Mark, and one daughter, Shera Lynne.

Mr. Thackery passed away on Wednesday, October 8, 2008 at Regional Medical Center in Anniston. AOD Federal Credit Union would like to thank Mr. Thackery for his service at the Credit Union.

Mr. James Perry always wanted to be in the military and was the first in his family to serve. Mr. Perry was drafted into the military in 1941, and proudly served 4 years, 3 months and 16 days. He then returned to his home town of Anniston, AL, and began work at the Anniston Ordnance Depot.

Soon after he began work at the Depot, he was asked to join a new credit union that was being organized to serve the needs of Depot employees. Mr. Perry and his late wife, Grace, made the decision to join AOD Federal Credit Union at the request of Mr. Roger Thackery, and that is how they became charter members. Mr. Perry was well known at the Depot and asked others to join too. Mr. Perry had fond memories of his years growing up in Golden Springs, his days in the military, and the years that he and his late wife enjoyed as they raised their family.

After serving in the Army Air Corp and completing a tour of France, Italy, Germany and Africa, Mr. Perry began his career at the Depot doing carpentry work. He retired at age 55 as supervisor of the Box and Crate Shop. During that time, Mr. Perry remained a member of AOD Federal Credit Union and took advantage of the benefits available. He instilled in his three children, Robert, Bryant, and Grace, as well as his 2 granddaughters, the membership advantages that AODFCU offers. "AOD has been a great thing and helped my whole family," related Mr. Perry.

Mr. Perry passed away on Thursday, October 2, 2008. AOD Federal Credit Union would like to thank Mr. Perry for his service to the Credit Union.

# AOD Federal Credit Union

# Original Charter Members

Foster Oliver Jack P. Butterly T.L Drummonds Milton E. Harris S.C. Woodard Joseph Burn Rudolph K. Baerwald Donald C. Koehn Edward C. O'Brien, Jr. M.B Jackson John L. Carpenter Lincoln Gundlack Elijah J. Colley Nell M. Flanagan Lewis E. Melton Clarence W. Gober **Billy Malcom** Fannie D. Battles Catherine W. Bowling James B. Owen Marvin H. Voges Herbert C. Price **Donald Turner** 

Freeman A. Lambert Charles W. Locke Mildred J. Cowan Leon W. Poe D.E. Smith Dudley C. Ward H. M. Bunch E.R. Perry Nellie C. Holmberg Clarence A. Gilmore Grady L. Tew Nobie T. Martin Alanzo O'Harrow James B. Perry Carrie E. Dickie S.S. Penuel Margaret Jamison Ruth L. Cornelius F.J. Krysiak Revy E. Higgins Thomas E. Ball W.W. Owens

# Active Charter Member



# Catherine Bowling

Ms. Catherine Bowling was born in 1922 in Hamlet, NC. She moved to Anniston, Alabama to work at the Anniston Ordnance Depot in the early 1940's leaving behind her two sisters and the rest of her extended family. Here she met her husband, John Edward. They married and had two children: Richard and Donna.

During her career working at the Depot, she was one of the 45 individuals who pooled \$25,000 to open the

credit union in order to make loans to other members. As secretary to the Depot Colonel, Ms. Bowling made time to volunteer at AODFCU. She processed the first loan made. She retired in 1980.

AOD Federal Credit Union is proud to recognize Ms. Bowling as a charter member and appreciates her commitment to helping the credit union grow to serve the needs of Anniston and surrounding areas.

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# AOD Federal Credit Union

# Past Board Chairpersons

| Rudolph K. Baerwald                        |
|--|
| George Mayne                               |
| Foster F. Oliver                           |
|  |
| Woodrow W. Owens                           |
| C. C. Parker                               |
| Jack Butterly                              |
| Troy C. Mintz                              |
| Bernise R. Slay                            |
| Edson W. Laney                             |
| Randall Q. Cassity                         |
| Robert F. Estes1/1973 - 1/1975             |
| Bonnie L. McDougal1/1975 - 1/1977          |
| Samuel E. Brown                            |
| Evelyn J. Brooks                           |
| Harold M. Mooneyham1/1980 - 1/1982         |
| Wallace E. Self                            |
| Chester Webb1/1983 - 1/1984                |
| Gordon L. "Doc" Williamson 1/1984 - 2/1991 |
| Robert E. Nicholson                        |
| Clyde L. Wesson                            |
| Bobby J. Israel                            |
| James Dan Munroe                           |
| Gordon L. "Doc" Williamson 4/1997 - 3/1998 |
| Clyde L. Wesson                            |
| Gordon L. "Doc" Williamson                 |
| Jimmy E. Webb                              |
| George Moore, Jr                           |
| Clyde L. Wesson                            |
| Gordon L. "Doc" Williamson                 |
|  |

# Leadership Team

# Board of Directors



Gordon "Doc" Williamson Chairman



Ken Reid Vice-Chairman



James L. Daugherty Secretary





Jimmy E. Webb Treasurer



Bobby J. Israel



Randy Wiggins



Clyde L. Wesson





Randy Wiggins Chairman

# Supervisory Committee



James Dan Munroe Vice-Chairman



Everett Kelley Secretary/Recording Officer

7





Kenneth Reynolds Chief Executive Officer



Nina Gilbert **Chief Operations** Officer

Jeff Napper Chief Financial Officer



Victor Morales Chief Information safet Officer

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# 59<sup>th</sup> Annual Meeting Agenda February 24<sup>th</sup>, 2009

- Call to order
- Ascertainment that a quorum is present
- Invocation & Pledge of Allegiance Everett Kelley, Supervisory Committee Secretary/Recording Officer
- Annual Meeting Video
- Reading and approval or correction of the minutes of the last meeting
- Report of the Directors—Gordon "Doc" Williamson, Chairman
- Report of the Treasurer—Jimmy E. Webb, Treasurer
- Report of the Supervisory Committee—Randy Wiggins, Chairman
- Unfinished Business
- New Business
- Special Recognition of Employees and Volunteers
- Adjournment
- Awarding of Door Prizes

### AOD FEDERAL CREDIT UNION P.O. BOX 608 BYNUM, AL 36253

### MINUTES OF THE 58th ANNUAL MEETING #08-2008

| 1. Date, Time, Place and Attendance:         |                   |                                   |  |  |
|--|-------------------|-----------------------------------|--|--|
|  | a. Date and Time: | February 26, 2008 at 6:30 P.M.    |  |  |
|  | b. Place:         | Anniston Army Depot, CAC 251      |  |  |
| c. Attendance: <u>Board Members Present:</u> |                   |                                   |  |  |
|  |                   | Clyde Wesson, Chairman            |  |  |
|  |                   | Ken Reid, Vice-Chairman           |  |  |
|  |                   | James Daugherty, Secretary        |  |  |
|  |                   | Bobby Israel, Director            |  |  |
|  |                   | Randy Wiggins, Director           |  |  |
|  |                   | Gordon "Doc" Williamson, Director |  |  |
|  |                   | Supervisory Committee Members     |  |  |
| ent  | :                 |                                   |  |  |
|  | _                 | James Dan Munroe,                 |  |  |
|  |                   | Vice Chairperson                  |  |  |
|  |                   | Everett Kelley Secretary          |  |  |

Presen

Everett Kelley, Secretary Absent: Jim Webb, Treasurer Faye Robertson, S. C. Chairperson

- 2. Board of Directors Chairman Clyde Wesson called the meeting to order at 6:30 p.m. He verified with Secretary James Larry Daugherty that a quorum was present and welcomed those in attendance to AODFCU's 58th Annual Meeting.
- 3. Mr. Wesson introduced himself as the Chairman of the Board.
- 4. The invocation was presented by Supervisory Committee Secretary Everett Kelley. Mr. Kelley followed the invocation by leading those present in the Pledge of Allegiance.
- 5. Mr. Wesson introduced a special video presentation entitled, "Giving Back to Our Members" to the audience.



- 6. Mr. Wesson recognized the charter members that started the credit union. He stated that charter member Joe Burn, a faithful member of AODFCU, passed away October 18, 2007. Mr. Wesson also referenced the write-ups in the Annual Report, recognizing the last two active charter members who were unable to attend, Catherine Bowling and James Perry.
- 7. Mr. Wesson referenced the Minutes of the 57th Annual Meeting found in the Annual Report and asked if there were any recommended changes. There were none. Mr. Wesson then called for a motion to suspend the reading of the 2007 Annual Meeting minutes and to approve the minutes as written. Mr. James Daugherty made a motion to suspend the reading of the minutes and to approve them as written. Mr. Bobby Israel seconded the motion. The motion was approved unanimously.
- 8. Chairman's Report- Mr. Wesson stated that the Annual Report and the video highlighted said everything that was included in his report.
  - a. He recognized winners of the 6 scholarships that were awarded in 2007 including:

Chad Westin Lloyd, graduated from Trinity Christian Academy, attending Faulkner Christian University

Benjamin Joseph Crosby, graduated from White Plains High School, attending The University of Alabama

Hannah E. Faulkner, graduated from White Plains High School, attending The University of Alabama

Jillian P. Brodeur, graduated from Saks High School, attending Jacksonville State University

Brett L. Fleming, graduated from Pleasant Valley High School, attending Jacksonville State University

Meghan M. Lindsey, graduated from Oxford High School, attending Southeastern Bible College

- b. Mr. Wesson expressed his gratitude to the members for using credit union services and employees for serving the members.
- 9. Treasurer's Report- Mr. Wesson stated that Treasurer Jimmy Webb was not in attendance tonight. Mr. Wesson referenced the report contained in the Annual Report and that we will let it stand as is.
- 10. Supervisory Committee Report- Mr. Wesson stated that the Supervisory Committee Chairperson had to resign due to family issues and was not present to give the report. The report is included in the Annual Report and will stand as is. Mr. Wesson turned the time over to CEO, Ken Reynolds.
- 11. Mr. Reynolds thanked everyone for being here tonight. He recognized employees, dressed in blue AODFCU shirts, as Team AODFCU and thanked them for being here.
- 12. Mr. Wesson stated that since there was no Old Business and no New Business he would continue with the Report of Election. He stated that 2 positions on the board were open and only two nominations were made. Since there were no elections the nominees, James Daugherty and Randy Wiggins, will fill the 2 positions.
- 13. Mr. Wesson recognized the following people for contributing to AODFCU's success:
  - a. Three members who have stepped down from serving on the Supervisory Committee. Wanda Chris Lathem and Faye Robertson were not present and plaques will be reserved to give to them later. Mr. Bobby Israel was thanked for serving as chairman of the Supervisory Committee for 6 years while also serving on the Board of Directors. He was thanked for a doing a great job. Mr. Israel was then presented with a plaque.
  - b. AODFCU employees were recognized in groups and asked to stand. Mr. Wesson first recognized all Tellers including Call Center. He stated that tellers have more contact with members than other employees. He stated that he hoped that the tellers were responding to member complaints by answering "yes, sir" or "yes ma'am". He told members that he hoped they



12

would not give the tellers a hard time in return. His comments were followed by applause for the tellers/ call center. Following the applause he asked Member Service Representatives and Loan Officers to stand, then Nancy Tillison and the Collection Department, and last, the rest of the employees. All of which were followed by applause.

- c. Members of the credit union other than employees were also asked to stand for applause. Mr. Wesson stated that he hoped all will be around for a long time.
- 14. Mr. Wesson thanked Jim Webb, Colonel Sherry Keller and Jack Cline for making the DeSoto Entertainment Center available for the meeting tonight. He also recognized Depot Chef, Nancy Smith, for the food prepared for the Annual Meeting.
- 15. Mr. Wesson stated that Mr. Ken Reid would be drawing for door prizes after the adjournment of the meeting.
- 16. The meeting was adjourned at 7:02 p.m.
- 17. After the meeting adjourned, Mr. Ken Reid conducted the drawing for door prizes. Audrey Tinkey and Jessica Brown assisted.

Clyde Wesson, Chairman

Dawn Parker, Back-up Recording Secretary

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# Chairman's Report



From humble beginnings in 1950, at the former Anniston Ordnance Depot (AOD), now Anniston Army Depot, your credit union has grown to become one of the largest locally owned financial institutions in East Central Alabama. Our credit union family has expanded from forty five (45) original members to over 24,500 members strong. AOD Federal Credit Union (AODFCU) is the credit union of choice for Anniston Army Depot and over 260 other area employer groups. The first deposit of \$5 that started the credit union has

allowed us to grow assets to over \$163 million.

Throughout our remarkable growth, one thing has not changed -- our commitment to making a positive difference in the lives of our members. AODFCU has stood strong for almost six decades and has been recognized nationally by Bauer Financial and other financial institution rating agencies as one of the strongest and safest financial institutions in the entire country. This allows AODFCU to provide members great rates on share accounts, auto loans, mortgage loans, home equity loans, credit cards, and our many other lending and deposit products. We also offer members additional money-saving opportunities with free checking, free home banking, free bill pay, free online check copies and a long list of other low cost or no cost products and services. AODFCU has money to lend.

We are pleased to highlight some of our many accomplishments in 2008,

- Provided over \$70 million in loans to members the most in AODFCU history.
- Provided over \$190,000 in loan interest rebates to members.
- Members received over \$3 million in share dividends.
- Members received over \$65,000 in cash and rewards rebates from AODFCU's credit card "Cash Back" and "Rewards" programs.
- Awarded six \$1,000 student scholarships to AODFCU members.
- Donated \$50,000 to Habitat for Humanity to sponsor and build a house for an AODFCU member.
- Provided support for numerous charitable organizations and events throughout our communities including United Way, Habitat for Humanity, American Cancer Society, March of Dimes, American Red Cross, and many more.
- Members skipped over 3,500 loan payments through free skip-a-pay promotions saving over \$89,000 in fees.
- Placed free access coin deposit center kiosks in branch offices



"...everything I have ever needed has been taken care of." – Jamey Reynolds

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-- saving members thousands of dollars in fees charged by other providers.

- Members took advantage of AODFCU's "Courtesy Pay/ Paid NSF" program and saved over \$1 million in fees and the embarrassment of returned checks.
- Provided members early payment posting of direct deposited Payrolls, Social Security, Retirement Benefits, etc. -- giving members quicker access (1 to 3 days) to funds during holidays and weekends.
- Offered a "Rate Match" guarantee so members were assured of getting the best loan rates at AODFCU.
- Provided credit union services to members in 45 states and a number of foreign countries.
- Provided members a totally new and improved web site at www.aodfcu.com
- Debit card usage exceeded 2.1 million transactions.
- Broke ground on our fifth (5) branch location in Oxford.

The tradition of excellence achieved by AOD Federal Credit Union is the direct result of a dedicated team of volunteers, managers, and staff. Their steadfast efforts and hard work are what make AODFCU one of the best credit unions in the nation. As members, we all reap the rewards of the credit union's success. As a member-elected Board of Directors, we will strive to ensure that your credit union will remain strong to serve future generations.

None of this would be possible without the tremendous support we receive from you, our members. Your loyalty is needed and appreciated. Thank you for putting your trust in AOD Federal Credit Union. It was an honor and privilege to serve as your Board Chairman in 2008.

Respectfully,

Gordon "Doc" Williamson Chairman of the Board

# Treasurer's Report



### **Distribution of Income**

AOD Federal Credit Union had a financially successful year with over \$2.3 million of net income. As a result, your credit union was able to offer great loan rates and deposit rates to the membership. The competitive loan pricing and historical loan growth had a major impact to income from loans. The credit union's income from loans increased by \$804,868 or 16.1%. During 2008, the credit union's investment

yields and balances declined due to historical decreases to yields in the economy and historical loan growth. These changes resulted in a \$527,274 decline to investment income between 2007 and 2008. Fees and charges continued to significantly grow during 2008 due to the success of the "Paid NSF" or "Courtesy Pay" program. Member usage continued to rise in many credit union products in addition to the "Paid NSF" program. The debit card program had a record year in Debit card transactions growing from 1.9 million to 2.1 million transactions or 10.5%. The successes of these services increased income, but also had a direct or indirect cost to the credit union.

| Income                  | 2008                   | 2007                   |
|-------------------------|------------------------|------------------------|
| Income from Loans       | \$5,802,804.35         | \$4,997,935.89         |
| Investment Income       | \$1,853,855.97         | \$2,381,130.18         |
| Fees & Charges          | \$3,405,402.37         | \$2,859,094.40         |
| Misc Operating Income   | \$882,762.34           | \$743,283.15           |
| SVC Income on Loans     | <u>\$94,667.98</u>     | <u>\$47,870.49</u>     |
| Total Operating Income: | <u>\$12,039,493 01</u> | <u>\$11,029,314 11</u> |

### Distribution of Expenses

During 2008, the credit union had an 11% increase to overall expenses from the previous year. Compensation & Benefits rose by 6% due to increases to cost of living and insurance costs. These costs continued to be below peer averages on these categories. Operating expense and Professional and Outside expenses increased as membership usage increased in products and services. The credit union added several machines to support the membership needs which included the CoinLINK machines located in the branch lobbies. The credit union's financial success allowed the credit union to pay for additional services and above market rates on deposit accounts during 2008. Due to the declining market condition in 2008, the credit union increased the provision for loss to prepare for the negative effects in 2009.



Convenient ATMs located throughout Calhoun and Talladega Counties. Pictured - Fran Johnson

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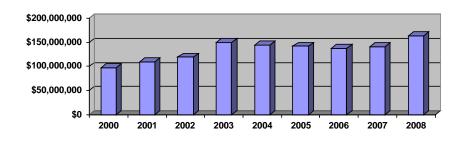
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| Expenses                | 2008                  | 2007                  |
|-------------------------|-----------------------|-----------------------|
| Compensation & Benefits | \$2,693,525.52        | \$2,524,126.39        |
| Operating Expenses      | \$3,524,748.14        | \$2,980,985.28        |
| Dividends               | \$3,099,822.74        | \$3,191,449.36        |
| Provision for Loss      | <u>\$415,000.00</u>   | <u>\$70,311.03</u>    |
| Total Expenses          | <u>\$9,733,096.40</u> | <u>\$8,766,872.06</u> |

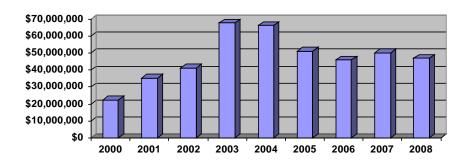
### **Total Assets**

Between 2007 and 2008, total assets increased from \$140,987,649 to \$163,530,164. The increase of \$22.5 million or 15.99% was due to an increase in member deposits. The credit union increased balances in every deposit category except for money market accounts. AODFCU continued to provide a safe alternative to other financial institutions such as banks or brokerage firms that were failing during 2008. During this same period, the credit union increased Total Equity by 14.99% which allows the credit union the ability to offer new products and services, build a new branch, and pay above market rates on deposit accounts.



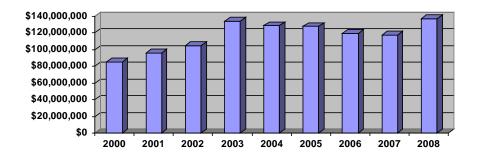
# **Total Investments**

The credit union invests excess funding between shares and loans into investments with the best possible returns. These funds are used to offset member withdrawals, changes to equity, and loan growth. Between 2007 and 2008, the credit union had a decline of \$3 million in investments due to funding historical loan growth.



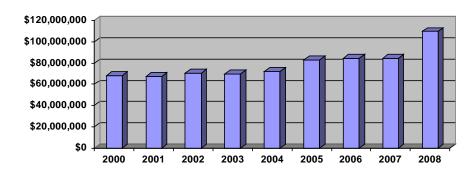
# **Total Member Shares and Deposits**

Total Member Shares and Deposits increased \$19,414,399 or 16.48% between 2007 and 2008. The credit union had managed growth in all deposit categories except for money market accounts. During 2008, the credit union succeeded in giving members safe alternatives to the declining market. The credit union continues to review deposit accounts to verify that we are giving the member the best value for each product and service.



# **Total Loans**

Member loans increased \$25,239,444 or 29.94% between 2007 and 2008. The credit union maintained a level pricing strategy to offer competitive loan rates to the membership. Between changes in market conditions and attractive loan rates, the credit union had the largest loan growth in the credit union's history. The credit union increased loans in every category which allows the credit union to remain very stable for years to come. The credit union increased loans while continuing to keep delinquencies well below the local, state and national levels. The credit union offered several promotions to give back to the membership and improve loan growth which included, but was not limited to, a \$300 rebate for new and refinanced car loans, two free skip-a-pay promotions, and various rewards programs for credit cards.



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"Anytime I had an emergency come up the credit union was always willing to help me." – Patricia Brooks SECURE SECURE MEMBERSI SECURE

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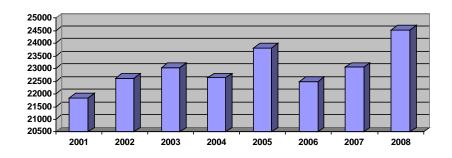
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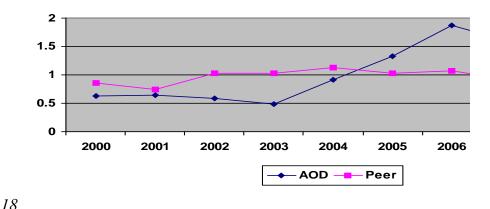
# Membership

Between 2007 and 2008, the credit union had a net increase of 1,481 new members which was over twice the increase in 2007. During 2008, the credit union merged with M&H Employees Federal Credit Union and added 364 members. The credit union continued an aggressive SEG development program to increase membership and product penetration. The SEG development strategy had a positive impact to the membership growth plan.



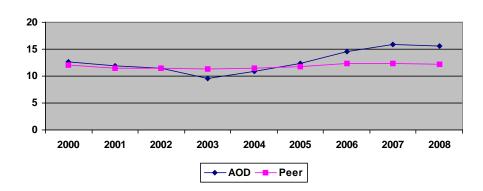
### **Return on Assets**

The return on assets (ROA) looks at a ratio of AOD Federal Credit Union net income divided by its average total assets. The graph shows both AODFCU's ROA and that of its peer group\* which is published by Callahan and Associates. AOD Federal Credit Union has historically been below the peer average until 2005. Between 2007 and 2008, the credit union's ROA declined from 1.59% to 1.51%. During 2008, the credit union continued the strategy to give more back to the membership. The credit union gave back to the membership in many ways such as attractive loan and deposit rates, CoinLINK machines, cash dispensers, loan promotions and many other items not listed. The credit union's goal is to give back to the membership while maintaining a safe and secure financial environment for future generations at the credit union.



# Net Worth Ratio

The net worth ratio is calculated as a ratio of AODFCU's regular reserve and undivided earnings divided by end of year total assets. As shown by the graph, AOD Federal Credit Union has outperformed peer averages since 2005. During 2008, the credit union's net worth ratio declined from 15.91% to 15.65% as a result of total assets growth outpacing undivided earnings growth. This trend is projected to continue as the credit union gives back to the membership and total assets increase. The credit union continued to be well above the state average of 12.19% for net worth.



\*The peer averages were based on 143 Alabama credit unions. The 2008 peer ratios were based on September 2008 data, because December 2008 data was not available.

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# Supervisory Committee Report



The Supervisory Committee is created by Federal law and is appointed by the Board of Directors according to the provisions in the Federal Credit Union Act. Committee members for 2008 included Randy Wiggins, Chairperson, Dan Munroe, Vice-Chairman, and Everett Kelly, Secretary/Recording Officer.

In accordance with the rules and regulations of the National Credit Union Administration

(NCUA) and the Federal Credit Union Act, the Committee is accountable for the effective performance of certain duties and responsibilities. The Supervisory Committee is available to assist any member who encounters problems transacting Credit Union business. In addition to providing impartial and independent assistance to members, the Committee is also responsible for conducting audits and protecting the Credit Union against carelessness, error, and fraud.



Helping families reach financial goals. Pictured - Andy Cox, Rochelle Fulcher and Canyon Cox. Branch Specialist Stacy Thrift

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To meet these responsibilities, the Supervisory Committee engages outside auditors to provide an independent review of the Credit Union. The 2008 Financial Audit of the Credit Union's accounts and financial records was performed by Kemp and Associates, PC. This audit validated that the financial statements present the true and accurate financial condition of your Credit Union as of March 31, 2008. Kemp and Associates also performed the 2008 Agreed Upon Procedures Audit and Bank Secrecy Act Audit. These audits validated that your Credit Union's operational procedures and practices followed NCUA guidelines.

The Supervisory Committee wishes to thank all our members who supported the Credit Union during the year. Together we were able to again successfully pool our resources in the true credit union philosophy of people helping people for the benefit of all members.

We would like to encourage all members who encounter any problems, no matter how small they may seem, to contact a member of the Supervisory Committee and let us help to resolve the problem. We like the old adage, "If we please you, tell everyone else, if we do not, tell us."

Randy Wiggins, Supervisory Committee Chairman

# Statements of Financial Condition December 31, 2008

|  | 2008          | 2007          |
|--|---------------|---------------|
| ASSETS   |               |               |
| Cash and cash equivalents:<br>Non-interest bearing | \$3,035,845   | \$2,907,110   |
| Interest bearing                                   | 16,546,020    | 14,500,729    |
|  | 10 501 0/5    | 17,107,000    |
| Total Cash and Cash Equivalents                    | 19,581,865    | 17,407,839    |
| Securities available-for-sale                      | 24,113,493    | 30,328,203    |
| Securities held-to-maturity                        | 2,057,115     | 2,402,680     |
| CD's with other financial institutions             | 1,879,046     | 493,945       |
| Loans to members, net of allowance for loan loss   | 108,996,353   | 83,766,505    |
| Deposit in NCUSIF                                  | 1,237,624     | 1,168,232     |
| Investments in corporate credit unions             | 894,022       | 887,860       |
| Accrued income                                     | 586,734       | 633,711       |
| Property and equipment                             | 3,236,574     | 3,169,408     |
| Other assets                                       | 947,338       | 729,267       |
| Total Assets                                       | \$163,530,164 | \$140,987,650 |
| LIABILITIES AND MEMBERS' EQUITY                    |               |               |
| Members' share and savings accounts                | \$137,192,829 | \$117,778,430 |
| Dividends accrued and payable                      | 78,034        | 71,518        |
| Accrued expenses and other liabilities             | 404,223       | 653,057       |
| Total Liabilities                                  | 137,675,086   | 118,503,005   |
| Members' equity:                                   |               |               |
| Regular reserve, restricted                        | 3,159,240     | 3,017,985     |
| Unidivided Earnings                                | 22,434,746    | 19,413,000    |
| Accumulated other comprehensive income             | 261,092       | 53,660        |
| Total Members' Equity                              | 25,855,078    | 22,484,645    |
| TOTAL LIABILITIES & MEMBERS' EQUITY                | \$163,530,164 | \$140,987,650 |

These financial statements were internally prepared.



"... I feel a lot better here than I would at a regular bank." – David Sharp

Statement of Income For the Years Ending December 31, 2008 and 2007

|   | 2008   | 2007   |
|---|--|--|
| INTEREST INCOME<br>Interest on loans<br>Interest on investments   | \$5,802,804<br>1,853,856   | \$4,997,936<br>2,381,130   |
| Total Interest Income   | 7,656,660  | 7,379,066  |
| INTEREST EXPENSE  | 3,100,550  | 3,192,636  |
| Net Interest Income   | 4,556,110  | 4,186,430  |
| PROVISION FOR LOSSES  | 415,000  | 70,311   |
| Net Interest Income After Provision for Losses  | 4,141,110  | 4,116,119  |
| NON-INTEREST INCOME   | 4,348,401  | 3,650,248  |
| NON-INTEREST EXPENSE<br>Compensation and benefits<br>Operations and loan servicing<br>Professional & outside services<br>Occupancy<br>Other<br>Total Non-Interest Expense | 2,693,526<br>1,641,051<br>828,284<br>329,466<br>725,219<br>6,217,546 | 2,524,126<br>1,548,224<br>638,619<br>241,051<br>551,904<br>5,503,925 |
| NON-OPERATING INCOME (Expense)  | 34,432   | 0  |
| NET INCOME  | \$2,306,397  | \$2,262,442  |

These financial statements were internally prepared.

# Statement of Members' Equity For the Years Ending December 31, 2008 and 2007

|   | Comprehensive<br>Income | Total<br>Members'<br>Equity | Regular<br>Reserve | Undivided<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income |       |
|---|-------------------------|-----------------------------|--------------------|-----------------------|---|-------|
| BALANCE, December 31, 2006  |                         | \$19,696,992                | \$3,017,985        | \$17,150,559          | \$ <b>(</b> 471,552 <b>)</b>                    |       |
| Comprehensive income:<br>Net Income   | \$2,262,442             | 2,262,442                   | -                  | 2,262,442             | -   |       |
| Other comprehensive income:<br>Unrealized holding gains on<br>securities available for sale | 525,212                 | 525,212                     | -                  | -<br>MI               | 525,212   |       |
| Total comprehensive income  | \$2,787,654             |                             |                    |                       |   |       |
| Transfers   |                         |                             | 0                  | 0                     |   | Later |
| BALANCE, December 31, 2007  |                         | \$22,484,646                | \$3,017,985        | \$19,413,001          | \$53,660  | jety  |
| Comprehensive income:<br>Net Income   | \$2,306,397             | 2,306,397                   |                    | 2,306,397             |   |       |
| Other comprehensive income:<br>Unrealized holding gains on<br>securities available for sale | 207,432                 | 207,432                     |                    | -<br>growti           | 207,432   |       |
| Total comprehensive income  | \$2,513,829             |                             |                    |                       |   |       |
| Merger with M&H Employees FCU   | 856,604                 | 141,255                     | 715,349            |                       |   |       |
| Transfers   |                         |                             | 0                  | 0                     |   |       |
| BALANCE, December 31, 2008  |                         | \$25,855,079                | \$3,159,240        | \$22,434,747          | \$261,092                                       |       |

These financial statements were internally prepared.

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Office Information

Bynum • 334 Victory Drive • Bynum, AL 36253
Depot • Anniston Army Depot Building 141 • Bynum, AL 36253
Greenbrier • 216 E. Greenbrier Dear Road • Anniston, AL 36207
Lenlock • 150 Bill Robison Parkway • Anniston, AL 36206
Oxford • 12 Elm Street • Oxford, AL 36203 (under construction)

### Office Hours

**Bynum** Monday – Friday 9:00 a.m.-5:00 p.m.

# Depot

Monday – Friday 8:00 a.m. – 4:00 p.m. Closed for Lunch 1:30 p.m. - 2:00 p.m.

# Greenbrier

Monday – Friday 9:00 a.m. – 5:00 p.m. Drive Thru open until 6:00 p.m. Friday Saturday 8:00 a.m. – 12:00 p.m.

# Lenlock

24

Monday – Friday 9:00 a.m. – 5:00 p.m. Drive Thru open until 6:00 p.m. Friday Saturday 8:00 a.m. – 12:00 p.m. (Drive Thru Only)



Architectural Rendering of New Oxford Office

Website www.aodfcu.com

### Phone

(256) 237-9494 (800) 637-0299 (256) 237-3285 - fax

# Products and Services

Share Accounts First Choice Checking Freedom Classic Checking **AODFCU** Plus Checking Blue Ribbon Checking AOD Gold Checking Christmas Club Kids Club Share Certificates Individual Retirement Account (IRA's) Home Loans Manufactured Home Loans Construction/Permanent Loans Home Equity Lines of Credit Home Improvement Loans Automobile Loans Boat Motor and Trailer/RV/ Motorcycle Loans **Recreational Loans** Farm Equipment Loans Share Secured/Certificate Secured Loans Signature Loans Student Loans Lines of Credit **Overdraft Protection** Identity Theft Insurance Member's Home Owner's Insurance Member's Auto Insurance Accidental Death & Dismemberment Insurance Credit Life Insurance

Credit Disability Insurance

**GAP** Insurance **Excess Share Insurance** Master Card and Visa Credit Cards VoiceLINK eLINK CoinLINK **Online Bill Pay Online Statements** e-Notifications Check Reordering Payroll Deduction **Electronic Funds Transfer** Night Depository U.S. Savings Bonds American Express Gift Cards Visa Check Card ATM Card Notary Public American Express Travelers Cheques Official Bank Check Check by Phone Money Orders Direct Deposit Payroll Deduction Night Depository U.S. Savings Bonds Wire Transfers Shared Branching Safe Deposit Boxes Coin Link



AODFCU CoinLINK Pictured - Sherlyn and Jalen Kelley





You are part of our *"Field of Membership"* if you are an employee or a family member of an employee of one of our *Select Employee Groups (SEGs)* 

ABS BUSINESS SYSTEMS ACAPULCO RESTAURANT ADVANCE AMERICA ADVANCE AUTO PARTS ADVANCED FEDERAL SERVICES CORPORATION AERO MISSILE COMPONENTS ALA BEECHING ENTERPRISES, DBA THE HONEY BAKED HAM CO. & CAFÉ ALABAMA'S ABC 33/40 ALAMED PULMONARY CARE SERVICES ALEXANDER'S THE GREAT EVENTS ALLERGY & ASTHMA CENTER, LLC ALLSTATE INSURANCE AMERICAN AWARDS AMERICAN FIREWARE, INC. ANAD EMPLOYEES ANAD-MILITARY ANIMAL MEDICAL CENTER OF JACKSONVILLE ANNISTON BRIDGE ASSOCIATION ANNISTON EMERGENCY MEDICAL SERVICES, INC. ANNISTON EXECUTIVE AVIATION ANNISTON FIRST WESLEYAN CHURCH ANNISTON FITNESS CENTER ANNISTON HEALTH & SICKROOM SUPPLY ANNISTON LINCOLN MERCURY ANNISTON MEDICAL CLINIC ANNISTON MOTORS INC. DBA CLASSIC CADILLAC, PONTIAC, GMC ANNISTON MUSEUM OF NATURAL HISTORY ANNISTON OXFORD REALTY CO. INC. ANNISTON PLATING & METAL FIN. ANNISTON PUMP SHOP DBA APS PETROLEUM EQUIPMENT ANNISTON QUALITY MEATS ANNISTON RUNNERS CLUB ANNISTON VETERINARY HOSPITAL ANY MEMBER (RETIRED OR ACTIVE) US MILITARY OR FEDERAL CIVIL SERIVCE PERSONELL IN NORTHEAST ALABAMA ARRIS, INC. AUTO CUSTOM CARPETS **B & M AUTOMOTIVE SERVICE** BAE SYSTEMS GROUND SYSTEMS - ANNISTON BAMA BUDWEISER OF ANNISTON BECKWOOD MANOR BENTLEY GLENN FLOORING **BEST WAY RENT-TO-OWN** BETTY'S B-B-Q **BIG LOTS** BLACK'S AGENCY BLASTCRETE EQUIPMENT CO. BLUE MOUNTAIN PALLET CO BONNIE RAY'S BAKE SHOPPE BOOTS, SHOES, THINGS, ETC. AKA S&W ENTERPRISES BOSTROM SEATING, INC BRIDGEWATER INTERIORS BROWN ROOFING CO. BUBBA'S CAR WASH BURGESS CHIROPRATIC BUSTER MILES CHEVY-OLDS BUSTER MILES HEFLIN FORD CABLE ONE CALHOUN COUNTY CHAMBER OF COMMERCE CALHOUN COUNTY COMMISSION

CALHOUN COUNTY JUVENILE PROBATION OFFICE CARNABY STREET BEAUTY SALON CAROLINA LOGISTIC SERVICES CAROL'S CREATIONS CARQUEST **CENTRAL CASTING CORPORATION / TYCO FIRE &** BUILDING PRODUCTS CENTURY 21 HARRIS-MCKAY REALTY CHEAHA AREA REGIONAL EMERGENCY SERVICES (CARES)CHINA LUCK RESTAURANT CHRISTIAN & ASSOCIATES ARCHITECTS, INC. CITIFINANCIAL CITY OF OXFORD CITY OF WEAVER CIVILIAN MARKSMANSHIP PROGRAM CLASSIC CATERING CLAY CHEVROLET CLAY COUNTY COMMISSION CLAY COUNTY E-911 COLOMBIAN KNIGHTS/KNIGHTS OF COLUMBUS COUNCIL 3227 COLUMBUS FINANCE CO. COMPLETE CAR WASH SYSTEMS COMPREHENSIVE BEHAVIORAL SERVICES CONTEMPORARY TILE CONTRACTORS STAFFING COOK'S AUTO SALES COOPER CHEVROLET COOSA VALLEY YOUTH SERVICES DETENTION CENTER COTTAQUILLA COUNCIL OF GIRL SCOUTS COUNTRYSIDE HOSPICE **CROWN KIA** CUE TIMES CAFÉ & BILLIARDS CUSTOM PIZZA DAMN YANKEES OYSTER BAR DD PIZZA, L.L.C. DBA CICI'S PIZZA #398 DR. DAVID CUMMINGS FAMILY DENTISTRY DR. STEPHEN LYNCH, D.M.D EAST ALABAMA REGIONAL PLANNING AND DEVELOPMENT COMMISSION ELITE HOME CARE ELITE IMAGES EMPLOYEES OF THE CREDIT UNION EVANS FLOWER SHOP FAITH CHRISTIAN HIGH SCHOOL FAITH TEMPLE CHRISTIAN CENTER FAMILY CHRISTIAN BOOKSTORE FEDEX GROUND FITCO FOOTHILLS TIMBER CO., INC. FORSYTH BUILDING COMPANY INC GABLE & SON PLUMBING, INC. GEICO INSURANCE GOLDEN LIVING CENTER GREAT AMERICAN CAR WASH HABITAT FOR HUMANITY OF CALHOUN COUNTY HAGER COMPANIES HALE BUILDING COMPANY, INC. HARLEY-DAVIDSON MOTOR COMPANY HAVARD PEST CONTROL HAYNES MACHINE COMPANY HGS ENGINEERING HOWARD CORE & CO.

# Select Employee Groups (SEGs) continued...

**IDEAS PLUS** INTERNAL MEDICINE ASSOCIATES, P.C. ISOM & STANKO, LLC-ATTORNEYS AT LAW J & J WINDOW CLEANERS J D BYRIDER SALES J SUPPLY COMPANY JACKSON MORTGAGE CO., INC JACKSONVILLE HOME CENTER JIM PREUITT FORD JIM'S QUINTARD TRANSMISSION K & K AUTO SALES K L BROWN MEMORY CHAPEL KELLY GROUP MORTGAGE KID'S FIRST CHILDCARE LANEY AIR CONDITIONING LASER FABRICATION & MACHINE CO., INC. LAWN DOCTOR/JIM RAY ENTERPRISES, INC LEE'S HEATING & AIR CONDITIONING LENN COSTNER AUTO SALES LESCO, INC. LIFETIME EYE HEALTH CARE LINDAHL'S SMALL ENGINE REPAIR LIPSCOMB AUTO SALES M&H VALVE MAIN STREET MARKETING MARTIN'S PHARMACY MARVEL CLEANERS MARVIN'S BUILDING SUPPLY MCCLELLAN FAMILY CHIROPRACTIC MERRILL LYNCH METRO MAIL SERVICE MILLER'S OFFICE FURNITURE MINTON HOME CENTER MOORE PRINTING COMPANY MOORE REALTY MORRIS ALTERATIONS MOVIE GALLERY MT. OLIVE VOL FIRE DEPARTMENT MULLINAX AUTO SALES, INC NANNEY & SON INC. NETWORK TECHNOLOGY, INC. NEW LEAF MARKETING NHC HEALTHCARE NOBLE SIGNS NUNNALLY'S FRAMING OMNI CLINIC ORION TECHNOLOGY, INC. OXFORD BLUEPRINT & REPROGRAPHICS, INC. OXFORD EMERGENCY MEDICAL OXFORD LUMBER COMPANY, INC **OXFORD MACHINE & FAB COMPANY, INC** OXFORD MEDICAL CLINIC PARRIS MASONRY PEE WEE TURNER MOTORS INC PHYSICIANS CARE CLINIC PINEY WOODS FURNITURE PLAYTIME COMICS PRECISION STRIP, INC PRESTIGE MEDICAL SPA PRIMERICA FINANCIAL SERVICES PRYOR GIGGEY COMPANY QUINTARD MALL QUIZNO'S SUBS RAINBOW OMEGA REMODELER'S OUTLET/ ADVANCED FENSTRATION PRODUCTS

RICE & RICE, P.C. ROBBINS GIOIA ROBERT'S RENTALS, LLC RON'S BAR-B-Q ROY HANNER AGENCY RUSSELL MACHINE CO. SAM'S AUTO SERVICE SAVE YOUR DATA, LLC SERVICE REALTY COMPANY SERVICEMASTER BY MIMSCO SHAFER USED CARS SHAWN SNIDER STATE FARM SHINE THROUGH JANITORIAL TECH SNEAKY PETE'S AKA RANNOW INC SOUTHERN WASTE SYSTEMS INC SOUTHWIRE MEDIUM VOLTAGE SPIRIT OF ANNISTON SPORTS TRAILERS, INC STILL MID-TOWN CERAMICS STRINGFELLOW HOSPITAL SUNNY KING MOTOR COMPANY SUPERIOR AUTOMOTIVE SUPERVALU/WESTERN SUPERMARKETS SUPERVISORY OFFICE--US DEPT OF AGRICULTURE, SOIL CONSERVATION SERVICE IN AUBURN SYSTEMS BY DESIGN TAGERT INSURANCE GROUP/FARMERS INSURANCE TALLADEGA ACE HOME CENTER TALLADEGA OB-GYN TAYLOR CORP TEMPFORCE THE ANNISTON STAR THE DONOHO SCHOOL THE MOELLER LAW FIRM THE SUPPLY ROOM THE SURGERY CENTER THE VILLAGE STATIONER TRACTOR & EQUIPMENT UNIQUE BEAUTY SALON UNREMARRIED SPOUSES OF DECEASED MEMBERS OF THE CREDIT UNION US DEPARTMENT OF AGRICULTURE, HEFLIN VALLEY MACHINE CO., INC VALLEY PHOTOGRAPHY VAULT BUILDERS WAL-MART ANNISTON WAL-MART JACKSONVILLE WAL-MART OXFORD WATER WORKS SEWER BOARD OF THE CITY OF HEFLIN WDNG RADIO WELLNESS FOUNDATION WESTERN SIZZLIN' OF OXFORD WHMA RADIO WHOG RADIO WIDENET CONSULTING, LLC WILHOITE & ASSOCIATES WILLS AIR FREIGHT WJXS- TV 24 WOODARD BROADCASTING CO./WVOK 97.9 WOODMEN OF THE WORLD WOOD'S BODY SHOP YOUNG, WOLLSTEIN, JACKSON, WHITTINGTON, ROBINSON, RUSSELL LLC YOUNG'S DENTISTRY

# Community Involvement

AOD Federal Credit Union (AODFCU) is committed to making a difference in peoples' lives. Support is given to organizations, which provide for the health, education, and welfare needs of our members and potential members. As a socially responsible company, AODFCU supports employee participation in worthwhile projects and organizations in communities where our employees and members live and work. AODFCU recognizes that such participation provides employees valuable leadership training, work experience and a sense of personal fulfillment. In turn, our communities benefit from the time and energy of AODFCU volunteers. Following is a list of the organizations that received monetary and/or volunteered time donations from AOD Federal Credit Union in 2008:

Alabama Press Association Journalism Foundation Alabama Teen Challenge, Inc. American Cancer Society American Heart Association Anniston Army Depot Morale Welfare & Recreation Anniston High School Parent Teacher Organization Anniston Lions Club Association of the U.S. Army Big Brothers Big Sisters of Northeast Alabama Boys & Girls Club Calhoun County Achievement Foundation Calhoun/Cleburn County American Red Cross Children's Miracle Network Children's Hospital of Alabama Children's Services, Inc.

Concern for Children, Inc. East Alabama Credit Association East Alabama Shrine Club East Central Alabama United Cerebral Palsy Empty Stocking, Inc. Habitat for Humanity of Calhoun County Kiwanis Club of Anniston League for Animal Welfare March of Dimes Rainbow Omega Reality Check program @ Oxford High School & Pleasant Valley High Schools Salvation Army / Classic Cares Toy Drive Sunny King Charity Classic Golf Tournament The Anna-Elizabeth Garner Memorial Foundation The Calhoun County Humane Society The Salvation Army Women's Auxiliary United Way of East Central Alabama YMCA of Calhoun County



Habitat for Humanity House





Thank You Members!



